

# Consolidated Balance Sheet

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries  
March 31, 2013

ASSETS	Millions of yen		Thousands of U.S. dollars (Note 1)
	2013	2012	2013
<b>CURRENT ASSETS:</b>			
Cash and cash equivalents (Note 17)	¥42,833	¥51,402	\$455,670
Time deposits with an original maturity over three months (Note 17)	5,365	5,057	57,075
Marketable securities (Notes 3 and 17)	1,001	3,423	10,649
Receivables (Note 17):			
Trade notes and accounts	23,681	25,675	251,926
Associated companies	1,127	1,157	11,989
Other	20,206	20,096	214,957
Allowance for doubtful receivables	(213)	(102)	(2,266)
Investments in lease (Notes 4 and 17)	12,361	13,413	131,500
Inventories	16,576	17,084	176,340
Deferred tax assets (Note 15)	1,950	2,327	20,745
Prepaid expenses and other current assets	2,316	2,080	24,638
Total current assets	127,203	141,612	1,353,223
<b>PROPERTY AND EQUIPMENT:</b>			
Land (Notes 5 and 8)	22,920	22,793	243,830
Buildings and structures (Notes 5 and 8)	40,150	37,183	427,128
Furniture and equipment (Note 5)	18,866	18,941	200,702
Lease assets (lessee) (Note 16)	435	299	4,628
Construction in progress	253	323	2,691
Total	82,624	79,539	878,979
Accumulated depreciation	(41,171)	(40,015)	(437,990)
Net property and equipment	41,453	39,524	440,989
<b>INVESTMENTS AND OTHER ASSETS:</b>			
Investment securities (Notes 3 and 17)	6,366	4,400	67,723
Investments in associated companies (Note 17)	1,391	1,353	14,798
Rental deposits and long-term loans (Notes 7 and 17)	18,748	19,498	199,447
Goodwill (Note 6)	867	764	9,224
Software	3,846	4,695	40,915
Deferred tax assets (Note 15)	3,583	4,169	38,117
Other	2,070	1,934	22,021
Total investments and other assets	36,871	36,813	392,245
<b>TOTAL</b>	<b>¥205,527</b>	<b>¥217,949</b>	<b>\$2,186,457</b>

See notes to consolidated financial statements.

LIABILITIES AND EQUITY	Millions of yen		Thousands of U.S. dollars (Note 1)
	2013	2012	2013
<b>CURRENT LIABILITIES:</b>			
Short-term borrowings (Notes 8 and 17)	¥642	¥432	\$6,830
Current portion of long-term debt (Notes 8 and 17)	1,665	4,837	17,713
Payables (Note 17):			
Trade notes and accounts	21,603	24,299	229,819
Associated companies (Note 21)	1,195	1,727	12,713
Other	11,004	11,631	117,064
Income taxes payable (Note 17)	2,578	4,958	27,425
Accrued expenses	2,803	4,237	29,819
Allowance for business restructuring	988	1,090	10,510
Other current liabilities (Note 10)	2,543	2,439	27,053
Total current liabilities	45,021	55,650	478,946
<b>LONG-TERM LIABILITIES:</b>			
Long-term debt (Notes 8 and 17)	7,549	6,567	80,309
Liability for retirement benefits (Note 9)	417	325	4,436
Rental deposits received (Note 7):			
Associated companies	1,079	1,135	11,479
Other	6,067	6,194	64,543
Deferred tax liabilities (Note 15)	65	37	691
Other liabilities (Note 10)	2,028	1,847	21,574
Total long-term liabilities	17,205	16,105	183,032
Total liabilities	62,226	71,755	661,978
<b>COMMITMENTS AND CONTINGENT LIABILITIES</b> (Notes 8 and 16)			
<b>EQUITY</b> (Notes 11 and 22):			
Common stock, authorized, 328,207 thousand shares; issued, 97,950 thousand shares in 2013 and 102,755 thousand shares in 2012	33,999	33,999	361,692
Capital surplus	34,278	34,278	364,660
Retained earnings	80,438	83,074	855,723
Treasury stock at cost, 5,428 thousand shares in 2013 and 4,828 thousand shares in 2012	(7,231)	(5,496)	(76,926)
Accumulated other comprehensive income:			
Unrealized gain on available-for-sale securities (Note 3)	1,272	52	13,532
Foreign currency translation adjustments	106	(281)	1,128
Total	142,862	145,626	1,519,809
Minority interests	439	568	4,670
Total equity	143,301	146,194	1,524,479
<b>TOTAL</b>	<b>¥205,527</b>	<b>¥217,949</b>	<b>\$2,186,457</b>

Note. Shares have been restated, as appropriate, to reflect a three-for-one stock split effected April 1, 2013.

## Consolidated Statement of Income and Comprehensive Income

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries  
Year Ended March 31, 2013

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See notes to consolidated financial statements.

# Consolidated Statement of Changes in Equity

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries  
Year Ended March 31, 2013

	Thousands		Millions of yen								
	Issued Number of Shares of Common Stock	Number of Shares of Treasury Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated other comprehensive income		Total	Minority Interests	Total Equity
							Unrealized Gain (Loss) on Available- for-Sale Securities	Foreign Currency Translation Adjustments			
<b>BALANCE, APRIL 1, 2010</b>	112,363	4,825	¥33,999	¥34,278	¥88,399	¥(5,402)	¥108	¥15	¥151,397	¥456	¥151,853
Net income					6,180				6,180		6,180
Purchase of treasury stock		4,805				(5,235)			(5,235)		(5,235)
Appropriations:											
Cash dividends, ¥43.33 per share					(4,557)				(4,557)		(4,557)
Change in consolidation scope					(37)				(37)		(37)
Net changes of items							(86)	(157)	(243)	2	(241)
<b>BALANCE, MARCH 31, 2011</b>	112,363	9,630	33,999	34,278	89,985	(10,637)	22	(142)	147,505	458	147,963
Net income					8,403				8,403		8,403
Retirement of treasury stock	(9,608)	(9,608)			(10,607)	10,607					
Purchase of treasury stock		4,806				(5,466)			(5,466)		(5,466)
Appropriations:											
Cash dividends, ¥46.67 per share					(4,707)				(4,707)		(4,707)
Net changes of items							30	(139)	(109)	110	1
<b>BALANCE, MARCH 31, 2012</b>	102,755	4,828	33,999	34,278	83,074	(5,496)	52	(281)	145,626	568	146,194
Net income					7,590				7,590		7,590
Retirement of treasury stock	(4,805)	(4,805)			(5,464)	5,464					
Purchase of treasury stock		5,405				(7,199)			(7,199)		(7,199)
Appropriations:											
Cash dividends, ¥50.00 per share					(4,762)				(4,762)		(4,762)
Net changes of items							1,220	387	1,607	(129)	1,478
<b>BALANCE, MARCH 31, 2013</b>	<b>97,950</b>	<b>5,428</b>	<b>¥33,999</b>	<b>¥34,278</b>	<b>¥80,438</b>	<b>¥(7,231)</b>	<b>¥1,272</b>	<b>¥106</b>	<b>¥142,862</b>	<b>¥439</b>	<b>¥143,301</b>

Note. Shares and per share figures have been restated, as appropriate, to reflect a three-for-one stock split effected April 1, 2013.

	Thousands of U.S. dollars (Note 1)								
	Accumulated other comprehensive income						Total	Minority Interests	Total Equity
	Unrealized								
	Gain on Available-for-Sale Securities								
Common Stock	Capital Surplus	Retained Earnings	Treasury Stock		Foreign Currency Translation Adjustments				
<b>BALANCE, MARCH 31, 2012</b>	\$361,692	\$364,660	\$883,766	\$(58,469)	\$553	\$(2,989)	\$1,549,213	\$6,042	\$1,555,255
Net income			80,745				80,745		80,745
Retirement of treasury stock			(58,128)	58,128					
Purchase of treasury stock				(76,585)			(76,585)		(76,585)
Appropriations:									
Cash dividends, \$0.53 per share			(50,660)				(50,660)		(50,660)
Net changes of items					12,979	4,117	17,096	(1,372)	15,724
<b>BALANCE, MARCH 31, 2013</b>	\$361,692	\$364,660	\$855,723	\$(76,926)	\$13,532	\$1,128	\$1,519,809	\$4,670	\$1,524,479

Note. Per share figures have been restated, as appropriate, to reflect a three-for-one stock split effected April 1, 2013.

See notes to consolidated financial statement.

# Consolidated Statement of Cash Flows

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries  
Year Ended March 31, 2013

	Millions of yen			Thousands of U.S. dollars (Note 1)
	2013	2012	2011	2013
<b>OPERATING ACTIVITIES:</b>				
Income before income taxes and minority interests	¥13,915	¥15,217	¥11,501	\$148,032
Adjustments for:				
Income taxes paid	(8,320)	(5,625)	(2,565)	(88,511)
Depreciation and amortization	5,194	4,644	4,798	55,255
Impairment losses on fixed assets	89	51	350	947
Reversal of allowance for business restructuring	(102)	(11)	(224)	(1,085)
Loss(gain) on sale of investment securities	468	(71)	(8)	4,979
Effect of application of revised accounting standard for asset retirement obligations			1,166	
Changes in operating assets and liabilities:				
Decrease (increase) in receivables	2,264	(6,223)	160	24,085
Decrease in investments in lease	948	484	1,365	10,085
Decrease (increase) in inventories	210	135	(487)	2,234
(Decrease) increase in other payables and accruals	(2,798)	9,109	(676)	(29,766)
Other	(1,127)	3,135	(5)	(11,989)
Net cash provided by operating activities	10,741	20,845	15,375	114,266
<b>INVESTING ACTIVITIES:</b>				
Payments into time deposits	(13,331)	(10,836)	(1,438)	(141,819)
Proceeds from withdrawal of time deposits	13,093	7,227	2,071	139,287
Capital expenditures	(6,249)	(7,691)	(3,187)	(66,479)
Proceeds from sales of fixed assets	224	80	1,431	2,383
Acquisition of investment securities	(2,156)	(2,391)	(2,575)	(22,936)
Disposition of investment securities	2,927	355	2,157	31,138
Proceeds from sales of marketable securities	1,500	6,840	2,009	15,958
Payments for marketable securities	(499)	(4,544)	(5,292)	(5,309)
Payments for advances and rental deposits	(899)	(843)	(1,094)	(9,564)
Collection of advances and rental deposits	910	1,084	871	9,681
Proceeds from acquisition of subsidiaries' stock resulting in change in scope of consolidation	141			1,500
Proceeds from sales of subsidiaries' stock resulting in change in scope of consolidation		233		
Payments for acquisition of subsidiaries' stock resulting in change in scope of consolidation	(257)		(258)	(2,734)
Payments for sales of subsidiaries' stock resulting in change in scope of consolidation			(9)	
Other	73	330	312	777
Net cash used in investing activities	(4,523)	(10,156)	(5,002)	(48,117)
<b>FINANCING ACTIVITIES:</b>				
(Decrease) increase in short-term borrowings	(5)	(25)	78	(53)
Repayment of long-term debt	(5,069)	(2,753)	(5,278)	(53,926)
Proceeds from long-term debt	2,470	1,380	3,180	26,277
Purchase of treasury stock	(7,196)	(5,464)	(5,233)	(76,553)
Proceeds from issuance of subsidiary stock		138		
Dividends paid	(4,762)	(4,706)	(4,555)	(50,660)
Other	(300)	(144)	18	(3,191)
Net cash used in financing activities	(14,862)	(11,574)	(11,790)	(158,106)
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>	<b>75</b>	<b>(30)</b>	<b>(52)</b>	<b>797</b>
<b>NET (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(8,569)</b>	<b>(915)</b>	<b>(1,469)</b>	<b>(91,160)</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<b>51,402</b>	<b>52,317</b>	<b>53,786</b>	<b>546,830</b>
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	<b>¥42,833</b>	<b>¥51,402</b>	<b>¥52,317</b>	<b>\$455,670</b>
<b>ACQUISITION OF SUBSIDIARIES:</b>				
Fair value of assets acquired	¥1,600		¥1,053	\$17,021
Liabilities assumed	(1,277)		(783)	(13,585)
Goodwill	274		102	2,915
Acquisition cost	597		372	6,351
Cash and cash equivalents held by subsidiaries	481		114	5,117
Cash paid for capital	¥(116)		¥(258)	\$(1,234)
<b>SALES OF SUBSIDIARIES:</b>				
Assets by sales		¥425	¥48	
Liabilities by sales		(251)	(49)	
Goodwill		24		
Gain on sales of subsidiaries' stocks		63		
Reversal of allowance for business restructuring			2	
Sales cost		261	1	
Cash and cash equivalents held by subsidiaries		(28)	(10)	
Cash received (paid) for sales		¥233	¥(9)	

See notes to consolidated financial statements.

# Notes to Consolidated Financial Statements

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries

## 1. BASIS OF PRESENTING FINANCIAL STATEMENTS

The accompanying consolidated financial statements of AUTOBACS SEVEN Co., Ltd. (the "Company") and its subsidiaries (together the "Companies") have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with generally accepted accounting principles in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards (IFRS).

In preparing the consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

In addition, certain reclassifications and rearrangements have been made in the consolidated financial statements for the years ended March 31, 2012 and 2011, to conform to the classifications and presentations used in the consolidated financial statements for the year ended March 31, 2013.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and principally operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥94 to \$1, the approximate rate of exchange on March 31, 2013. Such translation should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

## 2. SIGNIFICANT ACCOUNTING POLICIES

### A. CONSOLIDATION POLICY

The consolidated financial statements of March 31, 2013, include the accounts of the Company and all subsidiaries (35 in 2013, 36 in 2012, and 38 in 2011).

Under the control or influence concept, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Company has the ability to exercise significant influence are accounted for by the equity method.

Investments in all associated companies (7 in 2013, 2012 and 2011) are accounted for by the equity method. The cost in excess of net assets of the subsidiaries and associated companies at the time of acquisition, which cannot be specifically assigned to individual assets, is amortized on the straight-line basis over twenty years.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions between the Companies is also eliminated.

### B. UNIFICATION OF ACCOUNTING POLICIES APPLIED TO FOREIGN SUBSIDIARIES FOR THE CONSOLIDATED FINANCIAL STATEMENTS

In May 2006, the Accounting Standards Board of Japan (ASBJ) issued ASBJ Practical Issues Task Force (PITF) No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements." PITF No. 18 prescribes: (1) the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements, (2) financial statements prepared by foreign subsidiaries in accordance with either IFRS or the generally accepted accounting principles in the United States of America tentatively may be used for the consolidation process, (3) however, the following items should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP unless they are not material: 1) amortization of goodwill; 2) scheduled amortization of actuarial gain or loss of pensions that has been directly recorded in the equity; 3) expensing capitalized development costs of R&D; 4) cancellation of the fair value model accounting for property, plant and equipment and investment properties and incorporation of the cost model accounting; and 5) exclusion of minority interests from net income, if contained in net income.

### C. UNIFICATION OF ACCOUNTING POLICIES APPLIED TO FOREIGN ASSOCIATED COMPANIES FOR THE EQUITY METHOD

In March 2008, the ASBJ issued ASBJ Statement No. 16, "Accounting Standard for Equity Method of Accounting for Investments." The new standard requires adjustments to be made to conform the associate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the associate's financial statements are used in applying the equity method unless it is impracticable to determine adjustments. In addition, financial statements prepared by foreign associated companies in accordance with either IFRS or the generally accepted accounting principles in the United States of America tentatively may be used in applying the equity method if the following items are adjusted so that net income is accounted for in accordance with Japanese GAAP unless they are not material: (1) amortization of goodwill; (2) scheduled amortization of actuarial gain or loss of pensions that has been directly recorded in the equity; (3) expensing capitalized development costs of R&D; (4) cancellation of the fair value model accounting for property, plant, and equipment and investment properties and incorporation of the cost model accounting; and (5) exclusion of minority interests from net income, if contained in net income.

## **D. BUSINESS COMBINATIONS**

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In October 2003, the Business Accounting Council issued a Statement of Opinion, "Accounting for Business Combinations," and in December 2005, the ASBJ issued ASBJ Statement No. 7, "Accounting Standard for Business Divestitures" and ASBJ Guidance No. 10, "Guidance for Accounting Standard for Business Combinations and Business Divestitures."

The accounting standard for business combinations allowed companies to apply the pooling-of-interests method of accounting only when certain specific criteria are met such that the business combination is essentially regarded as a uniting-of-interests.

For business combinations that do not meet the uniting-of-interests criteria, the business combination is considered to be an acquisition and the purchase method of accounting is required. This standard also prescribes the accounting for combinations of entities under common control and for joint ventures.

In December 2008, the ASBJ issued a revised accounting standard for business combinations, ASBJ Statement No. 21, "Accounting Standard for Business Combinations." Major accounting changes under the revised accounting standard are as follows: (1) The revised standard requires accounting for business combinations only by the purchase method. As a result, the pooling-of-interests method of accounting is no longer allowed. (2) The previous accounting standard required research and development costs to be charged to income as incurred. Under the revised standard, in-process research and development costs (IPR&D) acquired in the business combination are capitalized as an intangible asset. (3) The previous accounting standard provided for a bargain purchase gain (negative goodwill) to be systematically amortized over a period not exceeding 20 years. Under the revised standard, the acquirer recognizes the bargain purchase gain in profit or loss immediately on the acquisition date after reassessing and confirming that all of the assets acquired and all of the liabilities assumed have been identified after a review of the procedures used in the purchase allocation. The revised standard was applicable to business combinations undertaken on or after April 1, 2010.

## **E. CASH EQUIVALENTS**

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Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits, certificates of deposit, commercial paper and mutual funds investing in bonds that represent short-term investments, all of which mature or become due within three months of the date of acquisition.

## **F. MARKETABLE AND INVESTMENT SECURITIES**

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Marketable and investment securities are classified and accounted for, depending on management's intent, as follows:

i) trading securities, which are held for the purpose of earning capital gains in the near term, are reported at fair value, and the related unrealized gains and losses are included in earnings; ii) held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity, are reported at amortized cost; and iii) available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity.

All marketable securities held by the Companies are classified as held-to-maturity debt securities or available-for-sale securities.

The cost of securities sold is determined based on the average method.

Nonmarketable available-for-sale securities are stated at cost determined by the average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

The Company reviews the fair value of its investment securities on a regular basis to determine if the fair value of any individual security has declined below its cost and if such decline is other than temporary. If the decline in value is judged to be other than temporary, the cost basis of the security is written down to fair value. The resulting realized loss is included in the consolidated statement of income and comprehensive income in the period in which the decline was deemed to be other than temporary.

Hybrid financial instruments, from which an embedded derivative cannot be separated, are stated at fair value and gains or losses are recognized in the consolidated statement of income and comprehensive income.

## **G. INVENTORIES**

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Inventories before distribution to stores or franchisees are stated at the lower of cost, determined by the average method, or net selling value.

Inventories held at stores are stated at the lower of cost, determined by the retail method, or net selling value.

## **H. PROPERTY AND EQUIPMENT**

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Property and equipment are stated at cost.

Depreciation is principally computed by the declining-balance method over the estimated useful lives of the assets. Equipment held for lease is depreciated by the straight-line method over the respective lease periods.

Estimated useful lives are as follows:

Buildings and structures: 3 to 45 years

Furniture and equipment: 2 to 20 years

Lease assets: 5 to 50 years

## **I. LONG-LIVED ASSETS**

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The Companies review their long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset or asset group exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

## **J. GOODWILL**

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Goodwill is amortized on a straight-line basis over twenty years.

## **K. PURCHASED SOFTWARE**

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Purchased software was recorded as other assets and is amortized over five to ten years.

## **L. RETIREMENT AND PENSION PLAN**

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The Company has alternative plans consisting of a non-contributory defined contribution pension plan and a plan in which employees receive a retirement payment portion in cash. Subsidiaries have various retirement payment plans for employees, such as non-contributory defined contribution pension plans, non-contributory defined benefit pension plans, smaller enterprise retirement allowance plans and unfunded employee retirement payment plans.

The Companies recorded expenses for the defined contribution pension plan when the contribution was made. Some subsidiaries accounted for the liability for retirement benefits based on projected benefit obligations and plan assets at each balance sheet date.

In some subsidiaries, retirement allowances for directors are recorded to state the liability at the amount that would be required if all directors retired at each balance sheet date. Certain subsidiaries revised their compensation plan in April 2005 and no additional provisions have been recorded for retirement benefits to be paid to those directors since April 2005.

## **M. ASSET RETIREMENT OBLIGATIONS**

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In March 2008, the ASBJ published ASBJ Statement No. 18 "Accounting Standard for Asset Retirement Obligations" and ASBJ Guidance No. 21 "Guidance on Accounting Standard for Asset Retirement Obligations." Under this accounting standard, an asset retirement obligation is defined as a legal obligation imposed either by law or contract that results from the acquisition, construction, development and the normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value in each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost. This standard was effective for fiscal years beginning on or after April 1, 2010.

The effect of this change was to decrease operating income by ¥90 million and income before income taxes and minority interests by ¥1,256 million for the fiscal year ended March 31, 2011.

Overview of the asset retirement obligations:

For the most part, these comprise obligations to return land used for stores to its original condition under real estate lease contracts.

Method of calculating amounts of asset retirement obligations:

The amount of asset retirement obligations is calculated using either the period of an applicable real estate lease contract or the useful life of property and equipment as the expected period of use, and the interest rate of government bonds for that period on the date of calculation as the discount rate.

## **N. ALLOWANCE FOR BUSINESS RESTRUCTURING**

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The allowance for business restructuring is stated in amounts based on the estimation of potential losses from the Company's previous investments.

## O. LEASE ACCOUNTING

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In March 2007, the ASBJ issued ASBJ Statement No. 13, "Accounting Standard for Lease Transactions," which revised the previous accounting standard for lease transactions issued in June 1993. The revised accounting standard for lease transactions was effective for fiscal years beginning on or after April 1, 2008.

### Lessee

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if capitalized" information was disclosed in the note to the lessee's financial statements. The revised accounting standard requires that all finance lease transactions be capitalized to recognize lease assets and lease obligations in the balance sheet. In addition, the revised standard permits leases which existed at the transition date and do not transfer ownership of the leased property to the lessee to continue be accounted for as operating lease transactions.

### Lessor

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were treated as sales. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if sold" information was disclosed in the note to the lessor's financial statements. The revised accounting standard requires that all finance leases that deem to transfer ownership of the leased property to the lessee be recognized as lease receivables, and all finance leases that deem not to transfer ownership of the leased property to the lessee be recognized as investments in lease.

### Recognition of revenues

Revenue and cost of finance leases are recognized when each lease payment becomes due.

## P. INCOME TAXES

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The provision for income taxes is computed based on the pretax income included in the consolidated statement of income and comprehensive income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

## Q. FOREIGN CURRENCY ITEMS

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All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the current exchange rates in effect at each balance sheet date.

The foreign exchange gains and losses from those translations are recognized in the consolidated statement of income and comprehensive income to the extent that they are not hedged by forward exchange contracts. Other exchange gains and losses are recognized in the fiscal periods in which they occur.

## R. FOREIGN CURRENCY FINANCIAL STATEMENTS

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The balance sheet accounts of the consolidated overseas subsidiaries are translated into Japanese yen at the current exchange rates as of the balance sheet date except for equity, which is translated at the historical exchange rates. Differences arising from such translations are shown as "Foreign currency translation adjustments" in a separate component of equity. Revenue and expense accounts of the consolidated overseas subsidiaries are translated into Japanese yen at the average exchange rate.

## S. PER SHARE INFORMATION

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Basic net income per share (EPS) is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted net income per share is not disclosed because the effect of potential common shares is anti-dilutive.

Cash dividends per share presented in the accompanying consolidated statements of income and comprehensive income are dividends applicable to the respective years including dividends to be paid after the end of the year.

On April 1, 2013, the Company effected a three-for-one stock split by way of a free share distribution based on the resolution of the Board of Directors meeting held on February 27, 2013. All prior years share and per share figures have been restated to reflect the impact of the stock split, and to provide data on a basis comparable to the years ended March 31, 2013. Such restatements include calculations regarding the Company's weighted-average number of common shares, EPS, and cash dividends per share.

## T. DERIVATIVES AND HEDGING ACTIVITIES

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The Companies use derivative financial instruments to manage their exposure to fluctuations in foreign exchange and interest rates. Currency swap contracts and interest rate swap contracts are utilized by the Companies to reduce foreign currency exchange and interest rate risks. The Companies do not enter into derivatives for trading or speculative purposes.

Derivative financial instruments and foreign currency transactions are classified and accounted for as follows:

- a) all derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the income statement and

- b) for derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

The currency swap contracts employed to hedge foreign exchange exposures for import transactions are measured at fair value and the unrealized gains/losses are recognized in income.

## U. ACCOUNTING CHANGES AND ERROR CORRECTIONS

In December 2009, the ASBJ issued ASBJ Statement No. 24 "Accounting Standard for Accounting Changes and Error Corrections" and ASBJ Guidance No. 24 "Guidance on Accounting Standard for Accounting Changes and Error Corrections." Accounting treatments under this standard and guidance are as follows:

(1) Changes in Accounting Policies:

When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions.

(2) Changes in Presentations:

When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation.

(3) Changes in Accounting Estimates:

A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods.

(4) Corrections of Prior-Period Errors:

When an error in prior-period financial statements is discovered, those statements are restated.

This accounting standard and the guidance are applicable to accounting changes and corrections of prior-period errors which are made from the beginning of the fiscal year that begins on or after April 1, 2011.

## 3. MARKETABLE AND INVESTMENT SECURITIES

Marketable and investment securities as of March 31, 2013 and 2012, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
<b>CURRENT:</b>			
Debt securities	¥1,001	¥3,423	\$10,649
<b>NON-CURRENT:</b>			
Equity securities	¥5,561	¥1,534	\$59,159
Debt securities	805	2,866	8,564
Total	¥6,366	¥4,400	\$67,723

The carrying amounts and aggregate fair values of marketable and investment securities for which market quotations were available as of March 31, 2013 and 2012, were as follows:

March 31, 2013	Millions of yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	¥3,513	¥2,057	¥114	¥5,456
Debt securities	1,805	1		1,806
March 31, 2012	Millions of yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	¥1,357	¥225	¥154	¥1,428
Debt securities	5,288	11	10	5,289
Held-to-maturity	1,000		2	998
March 31, 2013	Thousands of U.S. dollars			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	\$37,372	\$21,883	\$1,213	\$58,042
Debt securities	19,202	11		19,213

Available-for-sale and held-to-maturity securities whose fair value is not readily determinable as of March 31, 2013 and 2012, were as follows:

	Carrying amount		
	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
Securities classified as:			
Available-for-sale:			
Equity securities	¥105	¥106	\$1.117

Proceeds from sales of available-for-sale securities for the years ended March 31, 2013, 2012 and 2011, were ¥525 million (\$5,585 thousand), ¥291 million and ¥163 million, respectively. Gross realized gains on these sales, computed on the moving average cost basis, for the years ended March 31, 2012 and 2011, were ¥6 million and ¥11 million, respectively. Gross realized losses on these sales for the years ended March 31, 2013, 2012 and 2011, were ¥468 million (\$4,979 thousand), ¥8 million and ¥0 million, respectively.

#### 4. INVESTMENTS IN LEASE

A breakdown of investments in lease as of March 31, 2013 and 2012, was as follows:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
Gross lease receivables	¥14,743	¥16,333	\$156,841
Unearned interest income	(2,547)	(3,103)	(27,096)
Asset retirement obligations	165	183	1,755
Investments in lease	¥12,361	¥13,413	\$131,500

The Company leases store buildings, which are constructed by the Company, to its franchisees under noncancelable lease terms generally over 20 years. In certain cases, the Company receives non-interest-bearing rental deposits from the lessees and such rental deposits are refunded to the lessees when the lease term expires.

A finance subsidiary of the Company also leases equipment to the franchisees under noncancelable lease agreements over five to six years.

Maturities of investment in lease for finance leases that deem not to transfer ownership of the leased property to the lessee as of March 31, 2013, were as follows:

Year Ending March 31	Millions of yen	Thousands of U.S. dollars
2014	¥1,787	\$19,011
2015	1,994	21,213
2016	1,877	19,968
2017	1,614	17,170
2018	1,350	14,362
2019 and thereafter	6,121	65,117
Total	¥14,743	\$156,841

#### 5. LONG-LIVED ASSETS

The Companies reviewed their long-lived assets for impairment for the years ended March 31, 2013, 2012 and 2011, and, as a result, recognized an impairment loss of ¥89 million (\$947 thousand), ¥51 million, and ¥350 million, respectively, on rental assets, stores and idle assets. The carrying amount of the relevant fixed assets was written down to the recoverable amount. The recoverable amount of those fixed assets was measured at the net selling price determined by quotations from real estate appraisers and their value in use and the discount rate used for computation of the present value of future cash flows was the Company's weighted-average cost of capital.

Impairment losses of long-lived assets and the weighted-average cost of capital for the years ended March 31, 2013, 2012 and 2011 were as follows:

	Millions of yen			Thousands of U.S. dollars
	2013	2012	2011	2013
Land	¥30	¥31	¥135	\$319
Buildings and structures	51	20	105	543
Furniture and equipment	8		69	
Other			41	85
Total	¥89	¥51	¥350	\$947

  

	2013	2012	2010
Weighted-average cost of capital	10.02%	11.06%	7.28%

## 6. GOODWILL

Goodwill as of March 31, 2013 and 2012, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
Consolidation goodwill	¥151	¥61	\$1,607
Purchased goodwill	716	703	7,617
Total	¥867	¥764	\$9,224

## 7. RENTAL DEPOSITS AND LONG-TERM LOANS

A breakdown of rental deposits and long-term loans as of March 31, 2013 and 2012, was as follows:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
<b>RENTAL DEPOSITS TO:</b>			
Lessors for distribution facilities and stores of the Companies	¥9,260	¥9,013	\$98,511
Lessors for stores of franchisees	8,030	8,908	85,425
Lessors for office and other facilities	1,329	1,300	14,138
Total rental deposits	18,619	19,221	198,074
<b>LOANS TO:</b>			
Franchisees	280	460	2,979
Other		1	
Total loans	280	461	2,979
Allowance for doubtful receivables	(151)	(184)	(1,606)
Total	¥18,748	¥19,498	\$199,477

The Companies' operations are conducted in freestanding buildings, a substantial portion of which have been constructed to the Company's specifications and are leased to the Company under noncancelable lease terms generally over twenty years. The lease terms are renewable upon expiration. Usually, the Company provides funds to the lessors in whole or in part for the construction costs of the leased buildings in the form of rental deposits which are non-interest-bearing.

Rental deposits are refundable over the lease term or are refundable upon expiration of the lease term. If the Company cancels the lease agreements during the lease term, the outstanding rental deposits are not refunded. The Company has not experienced significant loss from the forfeiture of rental deposits as a result of cancellation of the lease agreements before expiration.

The Company has leased certain store buildings for which the Company has made rental deposits to lessors and subleased such stores to franchisees. The Company also receives non-interest-bearing rental deposits from the sublessees. Such rental deposits received are presented in long-term liabilities in the consolidated balance sheets. Some of the above-mentioned leases were accounted for as operating leases and rent expense paid to the lessors and rental income from sublessees have been set off in the consolidated statement of income and comprehensive income.

## 8. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings at March 31, 2013 and 2012, consisted of notes to banks and other. The annual interest rates applicable to the short-term borrowings at March 31, 2013 and 2012, ranged from 0.8% to 1.5% and from 1.0% to 1.5%, respectively.

Long-term debt and lease obligations at March 31, 2013 and 2012, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
Bonds	¥135	¥205	\$1,436
Loans from banks and other, due serially to 2017 with interest rates ranging from 0.5% to 2.3% (2013) and from 0.6% to 2.3% (2012) and other:			
Unsecured	7,566	9,816	80,490
Lease obligations	1,513	1,383	16,096
Total	9,214	11,404	98,022
Less current portion	1,665	4,837	17,713
Long-term debt, less current portion	¥7,549	¥6,567	\$80,309

Annual maturities of long-term debt and lease obligations at March 31, 2013, were as follows:

Year Ending March 31	Millions of yen	Thousands of U.S. dollars
2014	¥1,665	\$17,713
2015	4,192	44,596
2016	2,039	21,691
2017	170	1,809
2018	125	1,330
2019 and thereafter	1,023	10,883
Total	¥9,214	\$98,022

As of March 31, 2013, buildings and land of ¥274 million (\$2,915 thousand) were pledged as collateral for payables, short-term borrowings and long-term debt. As is customary in Japan, the Companies maintain substantial deposit balances with banks with which they have borrowings. Such deposit balances are not legally or contractually restricted as to withdrawal.

General agreements with respective banks provide, as is customary in Japan, that additional collateral must be provided under certain circumstances if requested by such banks, and that certain banks have the right to offset cash deposited with them against any long-term or short-term debt or obligation that becomes due and, in case of default and certain other specified events, against all other debt payable to the banks. The Companies have never been requested to provide any additional collateral.

## 9. RETIREMENT AND PENSION PLAN

The Company has alternative plans consisting of a non-contributory defined contribution pension plan and a plan in which employees receive a retirement payment portion in cash as of March 31, 2013. Subsidiaries have non-contributory defined contribution pension plans, unfunded employee retirement payment plans, non-contributory defined benefit pension plans and smaller enterprise retirement allowance plans for employees as of March 31, 2013.

Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service and certain other factors. Such retirement benefits are made in the form of a lump-sum retirement payment from certain subsidiaries and annuity payments from a trustee. Employees are entitled for larger payments if the termination is involuntary, compared with termination by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

The Companies have a retirement payment plan for directors. The liability for retirement benefits for directors at March 31, 2013 and 2012, is ¥195 million (\$2,074 thousand) and ¥206 million, respectively. The retirement benefits for directors are paid subject to the approval of the shareholders.

The Company also sponsors a domestic contributory welfare pension plan of an automobile-related company group covering substantially all of its Japanese employees. The benefits of the welfare pension plan are based on years of service and on the average compensation during years of service and subject to governmental regulations. The welfare plan consists of a basic component, which has been specified by the Japanese government's welfare pension regulations, and an additional component established by the automobile-related company group.

Details of the welfare plan under which required contribution amounts were treated as retirement benefit expenses were as follows:

The funded status of the entire plan:

	Millions of yen		Thousands of U.S. dollars
	Most recent period	Previous period	Most recent period
Plan assets	¥24,313	¥26,503	\$258,649
Retirement benefit obligations under the welfare plan	35,955	36,140	382,500
Difference	¥(11,642)	¥(9,637)	\$(123,851)

The main factors for the difference were prior service costs (¥6,219 million (\$66,160 thousand) in the most recent period; ¥6,541 million in the previous period), and losses carried forward (¥5,423 million (\$57,691 thousand) in the most recent period; ¥3,096 million in the previous period). The Company has paid special contributions as prior service cost over twenty years. The amounts of special contributions made and charged to income were ¥171 million (\$1,819 thousand), ¥166 million and ¥162 million, for the years ended March 31, 2013, 2012 and 2011, respectively.

Ratio of the Company's payment contributions for the entire plan:

Most recent ratio 24.6% (April 1, 2011 to March 31, 2012)

Previous ratio 24.0% (April 1, 2010 to March 31, 2011)

The ratio of payment contributions does not correspond with the Company's actual share of plan assets.

The liability (asset) for employees' retirement benefits at March 31, 2013 and 2012, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
Projected benefit obligation	¥247	¥164	\$2,628
Fair value of plan assets	(25)	(45)	(266)
Net liability	¥222	¥119	\$2,362

The components of net periodic benefit costs for the years ended March 31, 2013, 2012 and 2011, were as follows:

	Millions of yen			Thousands of U.S. dollars
	2013	2012	2011	2013
Service cost	¥32	¥27	¥27	\$340
Contribution of contributory welfare pension plan	387	371	360	4,117
Contribution pension plan and other	267	240	248	2,841
Additional retirement benefits			461	
Net periodic retirement benefit costs	¥686	¥638	¥1,096	\$7,298

Assumptions used for the computation of liability for retirement benefits are not presented because the simplified method is applied.

## 10. ASSET RETIREMENT OBLIGATIONS

The changes in asset retirement obligations for the years ended March 31, 2013 and 2012, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
Balance at beginning of year	¥1,824	¥1,740	\$19,404
Additional provisions associated with the acquisition of property and equipment	129	91	1,372
Reconciliation associated with passage of time	35	33	372
Reduction associated with settlement of asset retirement obligations	(14)	(22)	(149)
Other	10	(18)	107
Balance at end of year	¥1,984	¥1,824	\$21,106

## 11. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

### (a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. For companies that meet certain criteria, such as (1) having the Board of Directors, (2) having independent auditors, (3) having the Board of Corporate Auditors, and (4) the term of service of the directors is prescribed as one year rather than two years of normal term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria. The Companies Act permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain limitation and additional requirement.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

### (b) Increases/decreases and transfer of common stock, reserve and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends, until the total of aggregate amount of legal reserve and additional paid-in capital equals 25% of common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reserved without limitation of such threshold. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

On April 1, 2013, the Company effected a three-for-one stock split by way of a free share distribution based on the resolution of the Board of Directors' meeting held on February 27, 2013.

### (c) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by specific formula.

Under the Companies Act, stock acquisition rights, which were previously presented as a liability, are now presented as a separate component of equity.

The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

## 12. SALES

The Companies sell automobile-related products primarily to domestic customers directly or to franchisees, including certain affiliates with which the Companies have franchise agreements.

Net sales made to franchisees for the years ended March 31, 2013, 2012 and 2011, aggregated to approximately 57%, 57% and 57% of the consolidated net sales, respectively.

## 13. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

The main components of "Selling, general and administrative expenses" for the fiscal years ended March 31, 2013, 2012 and 2011, were as follows:

Year Ending March 31	Millions of yen			Thousands of U.S. dollars
	2013	2012	2011	2013
Employee salaries and allowances	¥23,415	¥23,835	¥23,463	\$249,096
Provision for retirement allowance	680	638	635	7,234
Rent payment	6,106	6,104	6,088	64,957
Depreciation	4,359	3,937	3,906	46,372
Provision for allowance for doubtful receivables	83	43	115	883

#### 14. LOSS ON DISASTER

The components of "Loss on disaster" caused by the Great East Japan Earthquake for the fiscal year ended March 31, 2011, were as follows:

March 31, 2011		Millions of yen
		2011
Provision of allowance for loss on disaster		¥171
Loss on abandonment of goods		158
Purchase cost of relief supplies		22
Loss on abandonment of noncurrent assets		19
Disaster compensation to franchisees, Others		17
Total		¥387

#### 15. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 38.0%, 41.0% and 41.0% for the years ended March 31, 2013, 2012 and 2011, respectively.

The tax effects of significant temporary differences and loss carryforwards which resulted in deferred tax assets and liabilities as of March 31, 2013 and 2012, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
<b>DEFERRED TAX ASSETS:</b>			
Receivables	¥1,526	¥1,318	\$16,234
Accrued enterprise taxes	222	366	2,362
Accrued bonuses	298	299	3,170
Inventories	922	1,077	9,808
Depreciation and impairment loss	4,444	4,465	47,277
Provision for business restructuring	374	413	3,979
Investments	584	564	6,213
Other accounts payable	964	1,148	10,255
Tax loss carryforwards	2,532	2,006	26,936
Other	1,212	1,231	12,894
Less valuation allowance	(5,610)	(4,855)	(59,681)
Deferred tax assets	7,468	8,032	79,447
<b>DEFERRED TAX LIABILITIES:</b>			
Property and equipment	402	402	4,277
Undistributed earnings of associated companies	296	280	3,149
Effect of application of accounting standard for leased assets	275	572	2,925
Unrealized gains on available-for-sale securities	681	24	7,245
Other	353	297	3,755
Deferred tax liabilities	2,007	1,575	21,351
Net deferred tax assets	¥5,461	¥6,457	\$58,096

A reconciliation between the normal effective statutory tax rate for the years ended March 31, 2013, 2012 and 2011, and the actual effective tax rates reflected in the accompanying consolidated statements of income and comprehensive income is as follows:

	2013	2012	2011
Normal effective statutory tax rate	38.0%	41.0%	41.0%
Expenses not deductible for income tax purposes	0.5	0.6	0.7
Per-capita inhabitants' tax	0.6	0.5	0.7
Changes in valuation allowance	5.8	(0.3)	2.8
Amortization of goodwill	0.6	0.1	0.4
Effect of tax rate reduction		3.4	
Other—net	0.1	(0.5)	0.3
Actual effective tax rate	45.6%	44.8%	45.9%

On December 2, 2011, new tax reform laws were enacted in Japan, which changed the normal effective statutory tax rate from approximately 41% to 38% effective for the fiscal years beginning on or after April 1, 2012 through March 31, 2015, and to 36% afterwards. The effect of this change was to decrease deferred taxes in the consolidated balance sheet as of March 31, 2012, by ¥514 million and to increase income taxes—deferred in the consolidated statement of income and comprehensive income for the year then ended by ¥517 million.

At March 31, 2013, certain subsidiaries have tax loss carryforwards aggregating approximately ¥10,674 million (\$113,553 thousand) which are available to be offset against taxable income of such subsidiaries in future years. These tax loss carryforwards, if not utilized, will expire as follows:

Year Ending March 31	Millions of yen	Thousands of U.S. dollars
2014	¥511	\$5,436
2015	178	1,894
2016	343	3,649
2017	86	915
2018	353	3,755
2019	448	4,766
2020 and thereafter	8,918	94,872
Total	¥10,837	\$115,287

## 16. LEASES

The Companies lease certain machinery, computer equipment, office space, and other assets.

Total rental expenses for the years ended March 31, 2013, 2012 and 2011, were ¥6,442 million (\$68,532 thousand), ¥6,462 million and ¥6,484 million, respectively, including ¥366 million (\$3,894 thousand), ¥368 million and ¥394 million of lease payments under finance leases.

Pro forma information of leased property that do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis for the years ended March 31, 2013 and 2012, is as follows:

	As of March 31, 2013			As of March 31, 2012		
	Millions of yen			Millions of yen		
	Equipment	Building and Land	Total	Equipment	Building and Land	Total
Acquisition cost	¥5	¥4,552	¥4,557	¥84	¥4,552	¥4,636
Accumulated depreciation	4	2,946	2,950	73	2,733	2,806
Net leased property	¥1	¥1,606	¥1,607	¥11	¥1,819	¥1,830

	As of March 31, 2013		
	Thousands of U.S. dollars		
	Equipment	Building and Land	Total
Acquisition cost	\$53	\$48,426	\$48,479
Accumulated depreciation	42	31,341	31,383
Net leased property	\$11	\$17,085	\$17,096

Obligations under finance lease contracts:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
Due within one year	¥254	¥252	\$2,702
Due after one year	1,840	2,094	19,575
Total	¥2,094	¥2,346	\$22,277

Depreciation expense and interest expense under finance lease contracts:

	Millions of yen			Thousands of U.S. dollars
	2013	2012	2011	2013
Depreciation expense	¥223	¥225	¥245	\$2,372
Interest expense	114	128	148	1,213
Total	¥337	¥353	¥393	\$3,585

Depreciation expense and interest expense, which were not reflected in the accompanying consolidated statement of income and comprehensive income, were computed by the straight-line method and the interest method, respectively.

The minimum rental commitments under noncancelable operating leases as of March 31, 2013 and 2012, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
Due within one year	¥3,610	¥3,470	\$38,404
Due after one year	25,862	26,142	275,128
Total	¥29,472	¥29,612	\$313,532

## 17. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURE

On March 10, 2008, the ASBJ revised ASBJ Statement No. 10 "Accounting Standard for Financial Instruments" and issued ASBJ Guidance No. 19 "Guidance on Accounting Standard for Financial Instruments and Related Disclosures." The Companies applied the revised accounting standard and the new guidance effective March 31, 2010.

### (1) Companies' policy for financial instruments

The Companies procure their funds mainly through loans from banks, as necessary, in accordance with a capital investment plan. Temporary reserve funds are invested mainly in highly safe financial assets.

### (2) Nature and extent of risks arising from financial instruments

Trade notes and accounts receivable, which are operating receivables, are exposed to the credit risks of the customers.

Marketable and investment securities are mainly composed of held-to-maturity debt securities and available-for-sale securities, including listed stocks, and they are exposed to market risks.

Long-term loans are provided for franchisees and are exposed to the credit risks of the franchisees.

Most of the Companies' store buildings are based on their unique specifications. They are leased and subleased to franchisees. Rental deposits are mainly composed of deposits provided to the lessors as contractually agreed and are exposed to the credit risks of the lessors.

Investments in lease are mainly the portion of the above-mentioned store buildings that are company-owned assets leased to the franchisees, and they are exposed to the credit risks of the franchisees.

Trade notes and accounts payable, which are operating liabilities, are mostly due within one month.

Borrowings and bonds are made mainly in order to finance operating capital and capital investment, and the redemption dates fall within a period of five years after the balance sheet date.

### (3) Risk management for financial instruments

#### *Credit risk management (risk relating to default of agreements of the counterparties)*

The Company aims to quickly recognize or mitigate any concerns over the collection of operating receivables and loans resulting from the deterioration of financial positions and other factors, as defined in the Management Regulations for Receivables. Specifically, each business division regularly monitors the financial positions of the main counterparties and manages the due dates and the balances on a counterparty-by-counterparty basis. Similar management is also conducted at subsidiaries in accordance with the Company's Management Regulations for Receivables.

As for held-to-maturity debt securities and debt securities such as bonds in available-for-sale securities, the credit risk is insignificant since the Company only holds debt securities with high ratings in accordance with the Fund Management Policy.

#### *Market risk management (foreign exchange risk and interest rate risk)*

For marketable and investment securities, the Company confirms the fair values and the financial positions of the issuers (counterparties) on a regular basis and continuously reviews the holding status by taking the financial position and market condition into consideration.

The foreign currency and interest rate exposures are not presented herein as the amounts are immaterial.

#### *Liquidity risk management relating to financing (default risk on due date)*

The Company manages liquidity risk by securing necessary liquidity and ensuring that cash flow plans are formulated and updated in a timely fashion by the divisions in-charge based on the reports made by each division. For the subsidiaries, financing is mostly made by the Companies' financing system under which the funds are provided from the Company.

### (4) Fair values of financial instruments

Fair values of financial instruments are based on quoted prices in active markets. If a quoted price is not available, other rational valuation techniques are used instead.

#### (a) Fair values of financial instruments

	Millions of yen			Thousands of U.S. dollars		
	Carrying amount	Fair value	Unrealized gain/(loss)	Carrying amount	Fair value	Unrealized gain/(loss)
<b>March 31, 2013</b>						
Cash and cash equivalents	<b>¥42,833</b>	<b>¥42,833</b>		<b>\$455,670</b>	<b>\$455,670</b>	
Time deposits with an original maturity over three months	<b>5,365</b>	<b>5,365</b>		<b>57,075</b>	<b>57,075</b>	
Marketable securities	<b>1,001</b>	<b>1,001</b>		<b>10,649</b>	<b>10,649</b>	
Receivables	<b>45,014</b>	<b>44,790</b>	<b>¥(11)</b>	<b>478,872</b>	<b>476,489</b>	<b>\$(117)</b>
Allowance for doubtful receivables	<b>(213)</b>			<b>(2,266)</b>		
Investments in lease	<b>12,196</b>	<b>14,595</b>	<b>2,399</b>	<b>129,734</b>	<b>155,255</b>	<b>25,521</b>
Investment securities	<b>6,261</b>	<b>6,261</b>		<b>66,606</b>	<b>66,606</b>	
Investments in associated companies	<b>992</b>	<b>389</b>	<b>(603)</b>	<b>10,553</b>	<b>4,138</b>	<b>(6,415)</b>
Rental deposits and long-term loans	<b>18,748</b>	<b>17,701</b>	<b>(1,047)</b>	<b>199,447</b>	<b>188,309</b>	<b>(11,138)</b>
<b>Total</b>	<b>¥132,197</b>	<b>¥132,935</b>	<b>¥738</b>	<b>\$1,406,340</b>	<b>\$1,414,191</b>	<b>\$7,851</b>
Payables	<b>¥33,802</b>	<b>¥33,802</b>		<b>\$359,596</b>	<b>\$359,596</b>	
Short-term borrowings and current portion of long-term debt	<b>2,307</b>	<b>2,404</b>	<b>¥97</b>	<b>24,543</b>	<b>25,574</b>	<b>\$1,031</b>
Income taxes payable	<b>2,578</b>	<b>2,578</b>		<b>27,425</b>	<b>27,425</b>	
Long-term debt	<b>7,549</b>	<b>7,973</b>	<b>424</b>	<b>80,309</b>	<b>84,820</b>	<b>4,511</b>
<b>Total</b>	<b>¥46,236</b>	<b>¥46,757</b>	<b>¥521</b>	<b>\$491,873</b>	<b>\$497,415</b>	<b>\$5,542</b>

Note. The difference of the above investments in lease and the amount of consolidated balance sheets is asset retirement obligations.

March 31, 2012	Millions of yen		Unrealized gain/(loss)
	Carrying amount	Fair value	
Cash and cash equivalents	¥51,402	¥51,400	¥(2)
Time deposits with an original maturity over three months	5,057	5,057	
Marketable securities	3,423	3,421	(2)
Receivables	46,928	46,802	(24)
Allowance for doubtful receivables	(102)		
Investments in lease	13,230	15,683	2,453
Investment securities	4,294	4,294	
Investments in associated companies	963	331	(632)
Rental deposits and long-term loans	19,498	17,898	(1,600)
Total	¥144,693	¥144,886	¥193
Payables	¥37,657	¥37,657	
Short-term borrowings and current portion of long-term debt	5,269	5,438	¥169
Income taxes payable	4,958	4,958	
Long-term debt	6,567	6,978	411
Total	¥54,451	¥55,031	¥580

Note. The difference of the above investments in lease and the amount in the consolidated balance sheets is asset retirement obligations.

Cash and cash equivalents, time deposits with an original maturity over three months

The fair value of cash and time deposits with an original maturity over three months approximates their carrying amount because of their short-term nature. Thus, the carrying amount of these items is used as fair value. Cash equivalents are measured based on market prices at the exchange or by the prices obtained from financial institutions.

Receivables, investments in lease, rental deposits and long-term loans

The fair value of these accounts is measured at the present values of their future cash flows classified by a specified length of term and by risk category as per credit risk management, at a rate, which has the credit spread added to appropriate indices such as government bond yields.

Please see Note 7 for a breakdown of rental deposits and long-term loans.

Marketable securities, investment securities, and investments in associated companies

While the fair values of equity securities, etc. are measured by market prices at exchange, the fair values of debt securities are measured based on market prices at the exchange or by the prices obtained from financial institutions. Please refer to Note 3 for matters regarding securities by holding purposes.

Payables and income taxes payable

The fair value of these items approximates their carrying amount because of their short-term nature. Thus, the carrying amount is used as fair value.

Short-term borrowings and long-term debt

The fair value of these accounts is measured at the present values calculated by discounting the combined total of principal and interest by an assumed interest rate for similar new borrowings or lease transactions.

(b) Financial instruments whose fair values cannot be reliably determined

	Carrying amount		Thousands of U.S. dollars
	Millions of yen	2012	
	2013		2013
Investments in equity instruments that do not have a quoted market price in an active market	¥504	¥497	\$5,362

(5) Maturity analysis for financial assets and securities with contractual maturities

March 31, 2013	Millions of yen			
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Due after ten years
Cash and cash equivalents	¥42,833			
Time deposits with an original maturity over three months	5,365			
Marketable securities	1,000			
Receivables	39,959	¥4,886	¥169	
Investments in lease	1,319	5,474	3,764	¥1,640
Investment securities		800		
Rental deposits and long-term loans	2,744	6,086	3,926	5,992
Total	¥93,220	¥17,246	¥7,859	¥7,632

March 31, 2012	Millions of yen			
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Due after ten years
Cash and cash equivalents	¥51,402			
Time deposits with an original maturity over three months	5,057			
Marketable securities	1,000			
Receivables	41,964	¥4,848	¥116	
Investments in lease	1,539	5,540	4,152	¥1,999
Investment securities	2,400	2,800		64
Rental deposits and long-term loans	3,247	5,636	4,169	6,446
Total	¥106,609	¥18,824	¥8,437	¥8,509

March 31, 2013	Thousands of U.S. dollars			
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Due after ten years
Cash and cash equivalents	\$455,670			
Time deposits with an original maturity over three months	57,075			
Marketable securities	10,638			
Receivables	425,096	\$51,978	\$1,798	
Investments in lease	14,032	58,234	40,043	\$17,447
Investment securities		8,511		
Rental deposits and long-term loans	29,191	64,745	41,766	63,745
Total	\$991,702	\$183,468	\$83,607	\$81,192

Please see Note 8 for annual maturities of short-term borrowings and long-term debt.

## 18. COMPREHENSIVE INCOME

The components of other comprehensive income for the years ended March 31, 2013 and 2012, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2013	2012	2013
Unrealized gain on available-for-sale securities:			
Gains arising during the year	¥1,340	¥22	\$14,255
Reclassification adjustments to profit or loss	532	15	5,660
Amount before income tax effect	1,872	37	19,915
Income tax effect	(655)	(10)	(6,968)
Total	¥1,217	¥27	\$12,947
Foreign currency translation adjustments:			
Adjustments arising during the year	¥424	¥(138)	\$4,511
Reclassification adjustments to profit or loss	(5)	2	(54)
Amount before income tax effect	419	(136)	4,457
Income tax effect	(2)		(21)
Total	¥417	¥(136)	\$4,436
Share of other comprehensive income in associates:			
Gains arising during the year	¥3	¥4	\$32
Total other comprehensive income	¥1,637	¥(105)	\$17,415

The corresponding information for the year ended March 31, 2011, was not required under the accounting standard for presentation of comprehensive income as an exemption for the first year of adopting that standard and not disclosed herein.

## 19. NET INCOME PER SHARE

EPS for the years ended March 31, 2013, 2012 and 2011, is as follows:

	Millions of yen	Thousands	Yen	U.S. dollars
	Net income	Weighted-average shares	EPS	
<b>For the year ended March 31, 2013</b>				
Basic EPS:				
Net income available to common shareholders	<b>¥7,590</b>	<b>93,450</b>	<b>¥81.22</b>	<b>\$0.86</b>

	Millions of yen	Thousands	Yen
	Net income	Weighted-average shares	EPS
<b>For the year ended March 31, 2012</b>			
Basic EPS:			
Net income available to common shareholders	<b>¥8,403</b>	<b>99,700</b>	<b>¥84.28</b>

	Millions of yen	Thousands	Yen
	Net income	Weighted-average shares	EPS
<b>For the year ended March 31, 2011</b>			
Basic EPS:			
Net income available to common shareholders	<b>¥6,180</b>	<b>104,172</b>	<b>¥59.32</b>

Note. Shares and per share figures have been restated, as appropriate, to reflect a three-for-one stock split effected April 1, 2013.

## 20. SEGMENT INFORMATION

Under ASBJ Statement No. 17 "Accounting Standard for Segment Information Disclosures" and ASBJ Guidance No. 20 "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments. This accounting standard and the guidance are applicable to segment information disclosures for the fiscal years beginning on or after April 1, 2010.

### 1. Description of reportable segments

The Company's reportable segments are the components of the Company about which separate financial information is available. These segments are subject to periodic examination to enable the Company's Board of Directors to decide how to allocate resources and assess performance. The Companies operate the AUTOBACS franchise chain consisting of businesses in automotive goods, safety inspections and maintenance services, and automobile purchase and sales business. The Companies comprise segments made up of groups of companies based on wholesale division and retail division functions for these businesses. The Companies have five reportable segments: "the Company," "domestic store subsidiaries," "overseas subsidiaries," "subsidiaries for car goods supply and others," and "subsidiaries for supporting functions."

The main business lines of each segment are described below.

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Others	Subsidiaries for Supporting Functions
Automotive goods	Wholesale-Retail	Retail	Wholesale-Retail	Wholesale	-
Safety inspection and maintenance services	Wholesale-Retail	Retail	Retail	Retail	-
The automobile purchase and sales business	Wholesale-Retail	Retail	-	Retail	-
Others	Lease business	-	-	-	Lease business-Others

Note: "Others" of subsidiaries for supporting functions are loan credit business, nonlife insurance agency and office work representation business.

2. Methods of measurement for the amounts of sales, profit (loss), assets and other items for each reportable segment

Segment income for each reportable segment is presented on an operating income basis. Internal sales and transfers between segments are based, for the most part, on prevailing market prices. Among the assets of the reportable segments, the goodwill associated with overseas subsidiaries is tested for impairment as a nonamortized asset in the overseas subsidiary's financial statements, while in the consolidated financial statements it is amortized using the straight-line method. In addition, some store buildings, POS systems and other items are subject to lease transactions between segments. The asset and expense items of the reportable segments and their amounts are adjusted as shown below.

	Reportable segment			Consolidated Financial Statement
	The Company	Domestic Store Subsidiaries	Subsidiaries for Supporting Functions	
Assets	Investments in Lease	-	Investments in Lease	Property, Equipment and Intangible assets
Cost	Cost of goods sold	Rent payment and Lease payment	Cost of goods sold	Depreciation
Amortized method	Interest method	-	Interest method	Declining balance method and Straight-line method

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies". Revenue of support to stores from the Company has been included in Segment profit of Domestic Store Subsidiaries and Overseas Subsidiaries, since April 1, 2011. Segment profit (loss) of the year ended March 31, 2011, has been reclassified.

3. Information about sales, profit (loss), assets and other items is as follows:

	Millions of Yen					
	2013					
	Reportable segment					Total
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	
<b>Sales</b>						
Sales to external customers	¥136,062	¥77,272	¥8,533	¥7,298	¥1,003	¥230,168
Intersegment sales or transfers	51,237	785	248	7,057	2,373	61,700
Total	187,299	78,057	8,781	14,355	3,376	291,868
Segment profit (loss)	13,735	(789)	(72)	163	417	13,454
Segment assets	196,532	22,747	9,508	4,750	26,883	260,420
<b>Other:</b>						
Depreciation	2,166	334	226	45	12	2,783
Amortization of goodwill		15			7	22
Share of associates accounted for using equity method	462					462
Increase in property, equipment and intangible assets	4,153	314	153	53	6	4,679

	Millions of Yen					
	2012					
	Reportable segment					Total
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	
<b>Sales</b>						
Sales to external customers	¥140,755	¥80,785	¥8,850	¥5,973	¥980	¥237,343
Intersegment sales or transfers	54,846	929	248	6,631	2,403	65,057
Total	195,601	81,714	9,098	12,604	3,383	302,400
Segment profit	13,590	435	86	112	431	14,654
Segment assets	208,931	23,772	9,007	3,907	27,787	273,404
<b>Other:</b>						
Depreciation	1,825	353	240	33	14	2,465
Amortization of goodwill		15			7	22
Share of associates accounted for using equity method	505					505
Increase in property, equipment and intangible assets	5,178	497	127	16	30	5,848

Millions of Yen						
2011						
	Reportable segment					Total
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	
<b>Sales</b>						
Sales to external customers	¥140,232	¥80,512	¥8,656	¥5,977	¥974	¥236,351
Intersegment sales or transfers	54,484	695	154	7,057	5,206	67,596
Total	194,716	81,207	8,810	13,034	6,180	303,947
Segment profit (loss)	11,749	382	(123)	233	487	12,728
Segment assets	207,298	22,094	9,282	3,650	16,570	258,894
<b>Other:</b>						
Depreciation	1,847	332	267	31	20	2,497
Amortization of goodwill		19			7	26
Share of associates accounted for using equity method	505					505
Increase in property, equipment and intangible assets	1,336	388	107	9	14	1,854

Thousands of U.S. Dollars						
2013						
	Reportable segment					Total
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	
<b>Sales</b>						
Sales to external customers	\$1,447,468	\$822,043	\$90,777	\$77,638	\$10,670	\$2,448,596
Intersegment sales or transfers	545,075	8,351	2,638	75,074	25,245	656,383
Total	1,992,543	830,394	93,415	152,712	35,915	3,104,979
Segment profit (loss)	146,117	(8,393)	(766)	1,734	4,436	143,128
Segment assets	2,090,766	241,989	101,149	50,532	285,990	2,770,426
<b>Other:</b>						
Depreciation	23,042	3,553	2,404	479	128	29,606
Amortization of goodwill		160			74	234
Share of associates accounted for using equity method	4,915					4,915
Increase in property, equipment and intangible assets	44,181	3,340	1,628	564	64	49,777

4. Reconciliation of published figures and aggregate of reportable segment.

Net sales	Millions of yen			Thousands of U.S. dollars
	2013	2012	2011	2013
Total reportable segments	¥291,868	¥302,400	¥303,947	\$3,104,979
Elimination of intersegment transaction	(61,700)	(65,057)	(67,596)	(656,383)
Net sales of consolidated financial statements	¥230,168	¥237,343	¥236,351	\$2,448,596

Income	Millions of yen			Thousands of U.S. dollars
	2013	2012	2011	2013
Total reportable segments	¥13,454	¥14,654	¥12,728	\$143,128
Amortization of goodwill	(263)	(77)	(152)	(2,798)
Inventories	(298)	(325)	(66)	(3,170)
Fixed assets	179	8	(60)	1,904
Allowance for point card	(36)	(83)	(25)	(383)
Elimination of intersegment transaction	(383)	(477)	(344)	(4,075)
Others	92	21	(92)	979
Income of consolidated financial statements	¥12,745	¥13,721	¥11,989	\$135,585

Assets	Millions of yen			Thousands of U.S. dollars
	2013	2012	2011	2013
Total reportable segments	<b>¥260,420</b>	¥273,404	¥258,894	<b>\$2,770,426</b>
Elimination of intersegment transaction	<b>(48,504)</b>	(48,199)	(43,937)	<b>(516,000)</b>
Fixed assets	<b>(3,333)</b>	(3,787)	(3,886)	<b>(35,458)</b>
Amortization of goodwill	<b>(3,398)</b>	(3,141)	(3,354)	<b>(36,149)</b>
Inventories	<b>(1,441)</b>	(1,570)	(1,256)	<b>(15,330)</b>
Investments in associates accounted for using the equity method	<b>929</b>	848	780	<b>9,883</b>
Others	<b>854</b>	394	554	<b>9,085</b>
Assets of consolidated financial statements	<b>¥205,527</b>	¥217,949	¥207,795	<b>\$2,186,457</b>

Other items	Millions of yen								
	Total reportable segments			Adjustment			Consolidated total		
	2013	2012	2011	2013	2012	2011	2013	2012	2011
Depreciation	<b>¥2,783</b>	¥2,465	¥2,497	<b>¥1,576</b>	¥1,471	¥1,409	<b>¥4,359</b>	¥3,936	¥3,906
Amortization of goodwill	<b>22</b>	22	26	<b>263</b>	77	210	<b>285</b>	99	236
Investments in associates accounted for using the equity method	<b>462</b>	505	505	<b>929</b>	848	780	<b>1,391</b>	1,353	1,285
Increase in property, equipment and intangible assets	<b>4,679</b>	5,848	1,854	<b>1,570</b>	1,843	1,333	<b>6,249</b>	7,691	3,187

(Note) The adjustment amounts for other items are as follows:

1. Depreciation and the increase in property and equipment and intangible assets, are principally the adjustment amount for intersegment lease transactions on the consolidated financial statements.
2. The adjustment amount for amortization of goodwill is principally the amount for amortization of goodwill recorded for the Company and overseas subsidiaries (see Note 2.B).
3. The adjustment amount for investments in associates accounted for using the equity method is the adjustment amount according to the equity method (see Note 2.C).

Other items	Thousands of U.S. dollars		
	Total reportable segments 2013	Adjustment 2013	Consolidated total 2013
Depreciation	<b>\$29,606</b>	<b>\$16,766</b>	<b>\$46,372</b>
Amortization of goodwill	<b>234</b>	<b>2,798</b>	<b>3,032</b>
Investments in associates accounted for using the equity method	<b>4,915</b>	<b>9,883</b>	<b>14,798</b>
Increase in property, equipment and intangible assets	<b>49,777</b>	<b>16,702</b>	<b>66,479</b>

## Related Information

### (A) Information by product and service

The Companies have omitted this information as external sales of the Companies' main business of automotive goods and service sales account for more than 90% of the net sales recorded in the consolidated statement of income and comprehensive income.

### (B) Information by geographic region

The Companies have omitted this information because sales to external customers within Japan account for more than 90% of the net sales recorded in the consolidated statement of income and comprehensive income and property and equipment within Japan accounts for more than 90% of the property and equipment reported in the consolidated balance sheet.

### (C) Information by major customer

The Companies have omitted this information because no sales to any specific external customer represented 10% or more of net sales reported on the consolidated statement of income and comprehensive income.

	Millions of Yen				
	2013				
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions
Impairment losses of assets	<b>¥57</b>		<b>¥32</b>		<b>¥89</b>

	Millions of Yen				
	2012				
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions
Impairment losses of assets	<b>¥15</b>			<b>¥36</b>	<b>¥51</b>

	Millions of Yen				
	2011				
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions
Impairment losses of assets	<b>¥207</b>	<b>¥133</b>			<b>¥10</b>

	Thousands of U.S. Dollars					
	2013					
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Impairment losses of assets	\$606		\$341			\$947

Millions of Yen						
2013						
The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill	¥15			¥7	¥263	¥285
Goodwill at March 31, 2013	15	¥4,246		7	(3,401)	867

(Note) The adjustment amounts are as follows:

1. The adjustment amount for amortization of goodwill is principally the amount for amortization of goodwill recorded for the Company and overseas subsidiaries (see Note 2.B)
2. The adjustment amount for goodwill is principally the amount for amortization of goodwill and impairment loss in the past recorded for overseas subsidiaries (see Note 2.B).

	Millions of Yen						
	2012						
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill		¥15			¥7	¥77	¥99
Goodwill at March 31, 2012		30	¥3,862		13	(3,141)	764

	Millions of Yen						
	2011						
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill		¥19			¥7	¥210	¥236
Goodwill at March 31, 2011		58	¥4,135		20	(3,299)	914

Thousands of U.S. Dollars						
2013						
The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill	\$160			\$74	\$2,798	\$3,032
Goodwill at March 31, 2013	160	\$45,170		74	(36,180)	9,224

## 21. RELATED PARTY DISCLOSURES

Transactions of the Company with AB System Solutions Ltd. for the year ended March 31, 2012, were as follows:

### (AB System Solutions Ltd.)

	Millions of yen
	2012
Purchase of software	¥2,160

- Note 1. AB System Solutions Ltd. was affiliate and was owned 14.9% of its voting rights by the Company.  
 2. The Company has entrusted the development of software to AB System Solutions Ltd.

The balances due to AB System Solutions Ltd. at March 31, 2012, were as follows:

	Millions of yen
	2012
Payable-Associated company	¥822

## 22. SUBSEQUENT EVENTS

### a. Stock Split

According to the resolution at the Board of Directors meeting held on February 27, 2013, the Company conducted a stock split as follows.

As of April 1, 2013, the Company conducted a three-for-one stock split for its common stock.

#### (1) Number of shares increased by the stock split

Common stock: 65,300,070 shares

#### (2) Method of the stock split

Common shares held by shareholders whose names were recorded in the latest Registry of Shareholders on March 31, 2013, were split at a ratio of three-for-one.

b. Appropriations of Retained Earnings

The general shareholders' meeting held on June 25, 2013 resolved the following appropriations of retained earnings as of March 31, 2013:

Year ending March 31	Millions of yen	Thousands of U.S. dollars
Year-end cash dividends, ¥27 (\$0.3 ) per share	¥2,498	\$26,574

Per share figures have been restated, as appropriate, to reflect a three-for-one stock split effected April 1, 2013.

c. Purchase of Treasury Stock

At the Board of Directors meeting held on May 9, 2013, the Board approved the repurchase of common stock up to a maximum of 3,000,000 shares to the aggregate amount of ¥5,000 million (\$53,191 thousand).

By June 26, 2013, the Company repurchased 780,000 shares of common stock for ¥1,214 million (\$12,915 thousand) in the market.

d. Cancellation of Treasury stock

At the Board of Directors meeting held on May 9, 2013, the Board approved the cancellation 5,000,000 shares of treasury stock and carried it out on May 16, 2013.

e. Resolution of Important Lawsuits

Concerning the damages lawsuits filed against the Company by AUTOBACS STRAUSS INC., 1945 Route 23 Associates, Inc. and R&S Parts and Service, Inc. (collectively, the "Plaintiffs"), in the United States Bankruptcy Court for the District of Delaware and in the United States District Court for the District of New Jersey, approval orders were entered by the above courts with respect to the settlement agreement (hereafter referred to as the "the Settlement Agreement") that the Company concluded with the Plaintiffs and came into effect.

(1) Circumstances from the Filing of the Lawsuits to the Settlement

The Plaintiffs filed respective damages lawsuits against the Company in the United States Bankruptcy Court for the District of Delaware on December 11, 2009, and in the United States District Court for the District of New Jersey on December 17, 2009 (collectively the "Lawsuits").

While the Company has responded to the Lawsuits, after comprehensively taking into account various factors, including the potential costs to be incurred due to the ongoing Lawsuits, the Company agreed to settle with the Plaintiffs and executed the Settlement Agreement on March 29, 2013 (North American Eastern Standard Time).

(2) Contents of the Settlement

The principal terms of the settlement are as follows.

(i) Under the Settlement Agreement, the Company shall pay to the Plaintiffs US \$8.5 million.

(ii) All of the Company's proof of claim in the bankruptcy case of AUTOBACS STRAUSS INC. in the United States Bankruptcy Court for the District of Delaware shall be disallowed.

(3) Effectuation of the Settlement Agreement

Concerning the Settlement Agreement, both the United States Bankruptcy Court for the District of Delaware and the United States Bankruptcy Court for the District of New Jersey entered into approval orders on April 23, 2013 (North American Eastern Standard Time), and the Settlement Agreement came into effect as of May 8, 2013 (North American Eastern Standard Time). Under the Settlement Agreement, the Company paid US\$8.5 million to the plaintiffs on May 10, 2013.

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Shareholders of  
AUTOBACS SEVEN Co., Ltd.:

We have audited the accompanying consolidated balance sheet of AUTOBACS SEVEN Co., Ltd. and its subsidiaries as of March 31, 2013, and the related consolidated statements of income and comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of AUTOBACS SEVEN Co., Ltd. and its subsidiaries as of March 31, 2013, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

### Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

*Deloitte Touche Tohmatsu LLC*

June 25, 2013

Member of  
Deloitte Touche Tohmatsu Limited