

Consolidated Balance Sheet

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries
March 31, 2017

ASSETS	Millions of yen		Thousands of U.S. dollars (Note 1)
	2017	2016	2017
CURRENT ASSETS:			
Cash and cash equivalents (Note 17)	¥31,389	¥36,579	\$280,259
Time deposits with an original maturity over three months (Note 17)	132	473	1,178
Receivables (Note 17):			
Trade notes and accounts	19,078	18,858	170,339
Associated companies	1,027	857	9,170
Income taxes receivable	504		4,500
Other	20,831	19,051	185,991
Allowance for doubtful receivables	(70)	(112)	(625)
Investments in lease (Notes 5 and 17)	9,126	9,730	81,482
Inventories (Note 9)	15,317	17,213	136,759
Deferred tax assets (Note 15)	2,288	2,320	20,429
Prepaid expenses and other current assets	2,538	2,686	22,661
Total current assets	102,160	107,655	912,143
PROPERTY AND EQUIPMENT:			
Land (Notes 6 and 9)	22,188	22,450	198,107
Buildings and structures (Notes 6 and 9)	41,171	42,127	367,598
Furniture and equipment (Note 6)	17,222	16,600	153,768
Lease assets (lessee) (Note 16)	392	405	3,500
Construction in progress	1,140	1,670	10,178
Total	82,113	83,252	733,151
Accumulated depreciation	(39,937)	(40,986)	(356,580)
Net property and equipment	42,176	42,266	376,571
INVESTMENTS AND OTHER ASSETS:			
Investment securities (Notes 4 and 17)	5,101	4,120	45,545
Investments in associated companies (Note 17)	2,173	1,711	19,402
Rental deposits and long-term loans (Notes 8 and 17)	16,518	16,409	147,482
Goodwill (Notes 6 and 7)	854	852	7,625
Software	3,371	4,313	30,098
Deferred tax assets (Note 15)	797	1,103	7,116
Other	3,558	2,026	31,768
Total investments and other assets	32,372	30,534	289,036
TOTAL	¥176,708	¥180,455	\$1,577,750

See notes to consolidated financial statements.

LIABILITIES AND EQUITY	Millions of yen		Thousands of U.S. dollars (Note 1)
	2017	2016	2017
CURRENT LIABILITIES:			
Short-term borrowings (Notes 9 and 17)	¥3,801	¥1,594	\$33,937
Current portion of long-term debt (Notes 9 and 17)	2,399	1,053	21,420
Payables (Notes 9 and 17):			
Trade notes and accounts	12,801	13,808	114,295
Associated companies	1,226	1,090	10,946
Other	10,302	10,157	91,982
Income taxes payable (Note 17)	473	1,885	4,223
Accrued expenses	2,957	2,725	26,402
Allowance for business restructuring		77	
Other current liabilities	3,304	3,093	29,500
Total current liabilities	37,263	35,482	332,705
LONG-TERM LIABILITIES:			
Long-term debt (Notes 9 and 17)	2,084	3,651	18,607
Liability for retirement benefits (Note 10)	228	209	2,036
Rental deposits received (Note 8):			
Associated companies	1,247	1,050	11,134
Other	5,567	5,846	49,705
Deferred tax liabilities (Note 15)	588	110	5,250
Other liabilities (Note 11)	2,338	2,359	20,875
Total long-term liabilities	12,052	13,225	107,607
Total liabilities	49,315	48,707	440,312
COMMITMENTS AND CONTINGENT LIABILITIES (Notes 9 and 16)			
EQUITY (Note 12):			
Common stock, authorized, 328,207 thousand shares; issued, 84,050 thousand shares in 2017 and 86,950 thousand shares in 2016	33,999	33,999	303,563
Capital surplus	34,299	34,299	306,241
Retained earnings	59,189	67,126	528,473
Treasury stock at cost, 1,538 thousand shares in 2017 and 2,945 thousand shares in 2016	(2,769)	(5,977)	(24,723)
Accumulated other comprehensive income:			
Unrealized gain on available-for-sale securities (Note 4)	2,025	1,492	18,080
Foreign currency translation adjustments	336	517	3,000
Total	127,079	131,456	1,134,634
Noncontrolling interests	314	292	2,804
Total equity	127,393	131,748	1,137,438
TOTAL	¥176,708	¥180,455	\$1,577,750

Consolidated Statement of Income and Comprehensive Income

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries
Year Ended March 31, 2017

	Millions of yen			Thousands of U.S. dollars (Note 1)
	2017	2016	2015	2017
NET SALES (Note 13)	¥204,033	¥208,143	¥209,455	\$1,821,723
COST OF GOODS SOLD	137,871	141,175	142,552	1,230,991
Gross profit	66,162	66,968	66,903	590,732
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES (Note 14)	60,333	60,266	60,499	538,687
Operating income	5,829	6,702	6,404	52,045
OTHER INCOME (EXPENSES):				
Interest and dividend income	163	159	185	1,455
Interest expense	(35)	(45)	(63)	(312)
Commission income	394	340	383	3,518
Impairment loss (Note 6)	(2,161)	(463)	(265)	(19,295)
Foreign exchange gain (loss), net	10	(10)	(3)	89
Lease revenue—system equipment	1,020	1,062	1,395	9,107
Lease cost—system equipment	(936)	(1,113)	(1,177)	(8,357)
Other—net	191	927	2,194	1,706
Other (expenses) income —net	(1,354)	857	2,649	(12,089)
INCOME BEFORE INCOME TAXES	4,475	7,559	9,053	39,956
INCOME TAXES (Note 15):				
Current	1,360	3,351	4,174	12,143
Deferred	117	(144)	302	1,045
Total	1,477	3,207	4,476	13,188
NET INCOME	2,998	4,352	4,577	26,768
NET INCOME ATTRIBUTABLE TO :				
Owners of the parent	3,016	4,372	4,610	26,929
Noncontrolling interests	18	20	33	161
OTHER COMPREHENSIVE INCOME (Note 18):				
Unrealized gain (loss) on available-for-sale securities	539	(731)	628	4,812
Foreign currency translation adjustments	(181)	(147)	93	(1,616)
Share of other comprehensive (loss) income of associates	(10)	(26)	7	(89)
Total other comprehensive income (loss)	348	(904)	728	3,107
COMPREHENSIVE INCOME	¥3,346	¥3,448	¥5,305	\$29,875
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:				
Owners of the parent	¥3,368	¥3,479	¥5,323	\$30,071
Noncontrolling interests	(22)	(31)	(18)	(196)
PER SHARE OF COMMON STOCK (Notes 2.S and 19):		Yen		U.S.dollars (Note 1)
Basic net income	¥36.00	¥51.60	¥52.83	\$0.32
Cash dividends applicable to the year	60.00	60.00	60.00	0.54

See notes to consolidated financial statements.

Consolidated Statement of Changes in Equity

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries
Year Ended March 31, 2017

	Thousands		Millions of yen								
	Issued Number of Shares of Common Stock	Number of Shares of Treasury Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income		Total	Non controlling Interests	Total Equity
							Unrealized Gain (Loss) on Available- for-Sale Securities	Foreign Currency Translation Adjustments			
BALANCE, APRIL 1, 2014	92,950	3,431	¥33,999	¥34,278	¥78,679	¥(5,166)	¥1,589	¥600	¥143,979	¥384	¥144,363
Net income attributable to owners of the parent					4,610				4,610		4,610
Retirement of treasury stock	(3,000)	(3,000)			(4,520)	4,520					
Purchase of treasury stock		3,002				(5,054)			(5,054)		(5,054)
Appropriations:											
Cash dividends, ¥67 per share					(5,910)				(5,910)		(5,910)
Net changes of items							636	77	713	(168)	545
BALANCE, MARCH 31, 2015	89,950	3,433	33,999	34,278	72,859	(5,700)	2,225	677	138,338	216	138,554
Net income attributable to owners of the parent					4,372				4,372		4,372
Retirement of treasury stock	(3,000)	(3,000)			(4,988)	4,988					
Purchase of treasury stock		2,512				(5,265)			(5,265)		(5,265)
Appropriations:											
Cash dividends, ¥60 per share					(5,117)				(5,117)		(5,117)
Change in treasury shares of parent arising from transactions with noncontrolling shareholders				21					21	76	21
Net changes of items							(733)	(160)	(893)	76	(817)
BALANCE, MARCH 31, 2016	86,950	2,945	33,999	34,299	67,126	(5,977)	1,492	517	131,456	292	131,748
Net income attributable to owners of the parent					3,016				3,016		3,016
Retirement of treasury stock	(2,900)	(2,909)			(5,910)	5,923			13		13
Purchase of treasury stock		1,502				(2,715)			(2,715)		(2,715)
Appropriations:											
Cash dividends, ¥60 per share					(5,043)				(5,043)		(5,043)
Change in treasury shares of parent arising from transactions with noncontrolling shareholders											
Net changes of items							533	(181)	352	22	374
BALANCE, MARCH 31, 2017	84,050	1,538	¥33,999	¥34,299	¥59,189	¥(2,769)	¥2,025	¥336	¥127,079	¥314	¥127,393

	Thousands of U.S. dollars (Note 1)									
		Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income		Total	Non controlling Interests	Total Equity
						Unrealized Gain on Available- for-Sale Securities	Foreign Currency Translation Adjustments			
BALANCE, MARCH 31, 2016		\$303,563	\$306,241	\$599,339	\$(53,366)	\$13,321	\$4,616	\$1,173,714	\$2,607	\$1,176,321
Net income attributable to owners of the parent				26,929				26,929		26,929
Retirement of treasury stock				(52,768)	52,884			116		116
Purchase of treasury stock					(24,241)			(24,241)		(24,241)
Appropriations:										
Cash dividends, \$0.54 per share				(45,027)				(45,027)		(45,027)
Change in treasury shares of parent arising from transactions with noncontrolling shareholders										
Net changes of items						4,759	(1,616)	3,143	197	3,340
BALANCE, MARCH 31, 2017		\$303,563	\$306,241	\$528,473	\$(24,723)	\$18,080	\$3,000	\$1,134,634	\$2,804	\$1,137,438

See notes to consolidated financial statement.

Consolidated Statement of Cash Flows

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries
Year Ended March 31, 2017

	Millions of yen			Thousands of U.S. dollars (Note 1)
	2017	2016	2015	2017
OPERATING ACTIVITIES:				
Income before income taxes	¥4,475	¥7,559	¥9,053	\$39,955
Adjustments for:				
Income taxes paid	(3,147)	(3,451)	(4,092)	(28,098)
Depreciation and amortization	4,384	4,013	4,805	39,143
Impairment loss	2,161	463	265	19,295
Decrease in allowance for business restructuring	(77)	(5)	(113)	(688)
Gain on sale of investment securities	(0)	(309)	(659)	(0)
Gain on sales of stocks of subsidiaries and affiliates			(402)	
Changes in operating assets and liabilities:				
(Increase) decrease in receivables	(2,381)	(42)	9,241	(21,259)
Decrease in investments in lease	459	1,060	1,253	4,098
Decrease (increase) in inventories	1,433	(83)	(468)	12,795
(Decrease) increase in other payables and accruals	(179)	728	(4,733)	(1,598)
Other	2,360	632	(2,321)	21,071
Net cash provided by operating activities	9,488	10,565	11,829	84,714
INVESTING ACTIVITIES:				
Payments into time deposits	(307)	(820)	(1,063)	(2,741)
Proceeds from withdrawal of time deposits	620	851	808	5,536
Capital expenditures	(4,843)	(5,896)	(6,127)	(43,241)
Proceeds from sales of fixed assets	53	20	1,361	473
Acquisition of investment securities	(194)	(1)	(1)	(1,732)
Disposition of investment securities		886	2,044	
Payments for advances and rental deposits	(1,359)	(300)	(572)	(12,134)
Collection of advances and rental deposits	702	531	499	6,268
Purchase of affiliates' stock	(335)		(251)	(2,991)
Payments for acquisition of subsidiaries' stock resulting in change in scope of consolidation	(1,603)	(170)		(14,313)
Proceeds from acquisition of subsidiaries' stock resulting in change in scope of consolidation		29		
Payments for sales of shares of subsidiaries resulting in change in scope of consolidation	(42)			(375)
Proceeds from sales of subsidiaries' stock resulting in change in scope of consolidation			545	
Other	160	(115)	354	1,429
Net cash (used in) provided by investing activities	(7,148)	(4,985)	(2,403)	(63,821)
FINANCING ACTIVITIES:				
Increase in short-term borrowings	611	733	591	5,455
Repayment of long-term debt	(883)	(2,626)	(4,203)	(7,884)
Proceeds from long-term debt	340	1,010	2,030	3,036
Purchase of treasury stock	(2,713)	(5,249)	(5,052)	(24,223)
Dividends paid	(5,042)	(5,119)	(5,909)	(45,018)
Other	230	97	(75)	2,054
Net cash used in financing activities	(7,457)	(11,154)	(12,618)	(66,580)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	(73)	(65)	25	(652)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(5,190)	(5,639)	(3,167)	(46,339)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	36,579	42,218	45,385	326,598
CASH AND CASH EQUIVALENTS, END OF YEAR	¥31,389	¥36,579	¥42,218	\$280,259
ACQUISITION OF SUBSIDIARIES:				
Fair value of assets acquired	¥4,106	¥312		\$36,661
Liabilities assumed	(2,530)	(104)		(22,589)
Goodwill	224	31		2,000
Acquisition cost	1,800	239		16,072
Cash and cash equivalents held by subsidiaries	198	69		1,768
Cash paid for capital	¥(1,602)	¥(170)		\$(14,304)
SALES OF SUBSIDIARIES:				
Assets by sales			¥580	
Liabilities by sales			(402)	
Gain on sales of subsidiary's stocks			402	
Sales cost			580	
Cash and cash equivalents held by subsidiaries			(35)	
Cash received for sales			¥545	

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries

1. BASIS OF PRESENTING FINANCIAL STATEMENTS

The accompanying consolidated financial statements of AUTOBACS SEVEN Co., Ltd. (the "Company") and its subsidiaries (together the "Companies") have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with generally accepted accounting principles in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards (IFRS).

In preparing the consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

In addition, certain reclassifications and rearrangements have been made in the consolidated financial statements for the years ended March 31, 2016 and 2015, to conform to the classifications and presentations used in the consolidated financial statements for the year ended March 31, 2017.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and principally operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥112 to \$1, the approximate rate of exchange on March 31, 2017. Such translation should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

2. SIGNIFICANT ACCOUNTING POLICIES

A. CONSOLIDATION POLICY

The consolidated financial statements of March 31, 2017, include the accounts of the Company and all subsidiaries (33 in 2017, 33 in 2016, and 30 in 2015).

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Company has the ability to exercise significant influence are accounted for by the equity method.

Investments in all associated companies (10 in 2017, 8 in 2016, and 9 in 2015) are accounted for by the equity method. The cost in excess of net assets of the subsidiaries and associated companies at the time of acquisition, which cannot be specifically assigned to individual assets, is amortized on the straight-line basis for not more than 20 years.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions between the Companies is also eliminated.

B. UNIFICATION OF ACCOUNTING POLICIES APPLIED TO FOREIGN SUBSIDIARIES FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Under Accounting Standards Board of Japan ("ASBJ") Practical Issues Task Force ("PITF") No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements," the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America (Financial Accounting Standards Board Accounting Standards Codification—"FASB ASC") tentatively may be used for the consolidation process, except for the following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; and (d) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting.

C. UNIFICATION OF ACCOUNTING POLICIES APPLIED TO FOREIGN ASSOCIATED COMPANIES FOR THE EQUITY METHOD

ASBJ Statement No. 16, "Accounting Standard for Equity Method of Accounting for Investments," requires adjustments to be made to conform the associate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the associate's financial statements are used in applying the equity method, unless it is impracticable to determine such adjustments. In addition, financial statements prepared by foreign associated companies in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used in applying the equity method if the following items are adjusted so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; and (d) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting.

D. BUSINESS COMBINATIONS

Business Combinations— Business combinations are accounted for using the purchase method. Acquisition-related costs, such as advisory fees or professional fees, are accounted for as expenses in the periods in which the costs are incurred. If the initial accounting for a business combination is incomplete by the end of the reporting period in which the business combination occurs, an acquirer shall report in its financial

statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, which shall not exceed one year from the acquisition, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and that would have affected the measurement of the amounts recognized as of that date. Such adjustments shall be recognized as if the accounting for the business combination had been completed at the acquisition date. The acquirer recognizes any bargain purchase gain in profit or loss immediately on the acquisition date after reassessing and confirming that all of the assets acquired and all of the liabilities assumed have been identified after a review of the procedures used in the purchase price allocation. A parent's ownership interest in a subsidiary might change if the parent purchases or sells ownership interests in its subsidiary. The carrying amount of noncontrolling interest is adjusted to reflect the change in the parent's ownership interest in its subsidiary while the parent retains its controlling interest in its subsidiary. Any difference between the fair value of the consideration received or paid and the amount by which the noncontrolling interest is adjusted is accounted for as capital surplus as long as the parent retains control over its subsidiary.

In September, 2013, the ASBJ issued revised ASBJ Statement No. 21, "Accounting Standard for Business Combinations," revised ASBJ Guidance No. 10, "Guidance on Accounting Standards for Business Combinations and Business Divestitures," and revised ASBJ Statement No. 22, "Accounting Standard for Consolidated Financial Statements." Major accounting changes which affect the beginning balances at April 1, 2015 are as follows:

(a) Transactions with noncontrolling interest - Under the previous accounting standard and guidance, any difference between the fair value of the consideration received or paid and the amount by which the noncontrolling interest is adjusted to reflect the change in the parent's ownership interest in its subsidiary while the parent retains its controlling interest in its subsidiary was accounted for as an adjustment of goodwill or as profit or loss in the consolidated statement of income. Under the revised accounting standard and guidance, such difference is accounted for as capital surplus as long as the parent retains control over its subsidiary.

(b) Acquisition-related costs - Under the previous accounting standard and guidance, the acquirer accounted for acquisition-related costs by including them in the acquisition costs of the investment. Under the revised accounting standard and guidance, acquisition-related costs shall be accounted for as expenses in the periods in which the costs are incurred.

The Company applied the revised accounting standard and guidance for the (a) and (b) effective April 1, 2015, and they were applied prospectively.

The adoption of these revised standards has no impact on the consolidated financial statements.

E. CASH EQUIVALENTS

Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits, certificates of deposit, commercial paper and mutual funds investing in bonds that represent short-term investments, all of which mature or become due within three months of the date of acquisition.

F. MARKETABLE AND INVESTMENT SECURITIES

Marketable and investment securities are classified and accounted for, depending on management's intent, as follows:

(1) trading securities, which are held for the purpose of earning capital gains in the near term, are reported at fair value, and the related unrealized gains and losses are included in earnings; (2) held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity, are reported at amortized cost; and (3) available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity.

All marketable securities held by the Companies are classified as held-to-maturity debt securities or available-for-sale securities.

The cost of securities sold is determined based on the average method.

Nonmarketable available-for-sale securities are stated at cost determined by the average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

The Company reviews the fair value of its investment securities on a regular basis to determine if the fair value of any individual security has declined below its cost and if such decline is other than temporary. If the decline in value is judged to be other than temporary, the cost basis of the security is written down to fair value. The resulting realized loss is included in the consolidated statement of income and comprehensive income in the period in which the decline was deemed to be other than temporary.

Hybrid financial instruments, from which an embedded derivative cannot be separated, are stated at fair value and gains or losses are recognized in the consolidated statement of income and comprehensive income.

G. INVENTORIES

Automotive goods

Automotive goods before distribution to stores or franchisees are stated at the lower of cost, determined by the moving average method, or net selling value. Automotive goods held at stores are stated at the lower of cost, determined by the moving average method, or net selling value.

Vehicles

Vehicles are stated at the lower of cost, determined by the specific identification method, or net selling value.

H. PROPERTY AND EQUIPMENT

Property and equipment are stated at cost.

Depreciation is computed by the straight-line method over the estimated useful lives of the assets. Equipment held for lease is depreciated by the straight-line method over the respective lease periods.

Estimated useful lives are as follows:

Buildings and structures: 3 to 45 years

Furniture and equipment: 2 to 20 years

(Changes in Accounting Policies which are difficult to distinguish from changes in Accounting Estimates)

(Changes in the depreciation method of property and equipment)

The Company and its domestic subsidiaries, effective April 1, 2015, changed their method of depreciating property and equipment from the declining-balance method to the straight-line method.

In the first year of our "2014 Medium-Term Business Plan", the Company has reconsidered its future usage of property and equipment by taking the opportunity afforded through changing the style of launching a store coping with changes in the business environment and renovation of the distribution facilities, etc. In accordance with the result of this reconsideration, the Company determined that changing the depreciation method to the straight-line method would better reflect the actual status of the usage of property and equipment and better allocate the acquisition cost over the useful life.

As a result, gross profit for the consolidated fiscal year ended March 31, 2016, increased by ¥211 million, and operating income and income before income taxes both increased by ¥886 million, respectively, as compared with the figures calculated using the previous method.

I. LONG-LIVED ASSETS

The Companies review their long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset or asset group exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

J. GOODWILL

Goodwill is amortized on a straight-line basis for not more than 20 years.

K. PURCHASED SOFTWARE

Purchased software was recorded as other assets and is amortized over 5 to 10 years.

L. RETIREMENT AND PENSION PLAN

The Company and subsidiaries adopt a defined contribution pension plan and non-savings-defined benefits pension plan to appropriate retirement benefits for employees.

The Company and certain subsidiaries sponsor a defined contribution pension plan. The Company also sponsors a domestic contributory welfare pension plan of an automobile-related company group (Osaka Automobile Maintenance Employee Pension Fund) and a corporate pension fund plan (the Benefit-One Corporate Pension Fund) established under the defined-contribution pension law. The Company cannot estimate the amount of the plan assets corresponding to the Company's contribution reasonably and treats them as the same as the defined contribution pension plan.

The Companies recorded expenses for the defined contribution pension plan and the welfare pension plan when the contribution was made. Some subsidiaries accounted for the liability for retirement benefits based on projected benefit obligations and plan assets at each balance sheet date by the simplified method.

In some subsidiaries, retirement allowances for directors are recorded to state the liability at the amount that would be required if all directors retired at each balance sheet date. Certain subsidiaries revised their compensation plan in April 2005 and no additional provisions have been recorded for retirement benefits to be paid to those directors since April 2005.

M. ASSET RETIREMENT OBLIGATIONS

An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the

carrying amount of the liability and the capitalized amount of the related asset retirement cost.

Overview of the asset retirement obligations:

For the most part, these comprise obligations to return land used for stores to its original condition under real estate lease contracts.

Method of calculating amounts of asset retirement obligations:

The amount of asset retirement obligations is calculated using either the period of an applicable real estate lease contract or the useful life of property and equipment as the expected period of use, and the interest rate of government bonds for that period on the date of calculation as the discount rate.

N. ALLOWANCE FOR BUSINESS RESTRUCTURING

The allowance for business restructuring is stated in amounts based on the estimation of potential losses from the Company's previous investments.

O. LEASE ACCOUNTING

In March 2007, the ASBJ issued ASBJ Statement No. 13, "Accounting Standard for Lease Transactions," which revised the previous accounting standard for lease transactions issued in June 1993. The revised accounting standard for lease transactions was effective for fiscal years beginning on or after April 1, 2008.

Lessee

Finance lease transactions are capitalized to recognize lease assets and lease obligations in the balance sheet.

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if capitalized" information was disclosed in the notes to the lessee's financial statements. The revised standard permits leases that existed at the transition date and that do not transfer ownership of the leased property to the lessee to continue be accounted for as operating lease transactions with certain "as if capitalized" information disclosed in the notes to the lessee's financial statements.

Lessor

Finance leases that are deemed to transfer ownership of the leased property to the lessee are recognized as lease receivables, and finance leases that are not deemed to transfer ownership of the leased property to the lessee are recognized as investments in lease.

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were treated as sales. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if sold" information was disclosed in the note to the lessor's financial statements.

Recognition of revenues

Revenue and cost of finance leases are recognized when each lease payment becomes due.

P. INCOME TAXES

The provision for income taxes is computed based on the pretax income included in the consolidated statement of income and comprehensive income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences. The Company applied ASBJ Guidance No. 26, "Guidance on Recoverability of Deferred Tax Assets," effective April 1, 2016. There was no impact from this for the year ended March 31, 2017.

Q. FOREIGN CURRENCY ITEMS

All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates in effect at each balance sheet date.

The foreign exchange gains and losses from translation are recognized in the consolidated statement of income and comprehensive income to the extent that they are not hedged by forward exchange contracts. Other exchange gains and losses are recognized in the fiscal periods in which they occur.

R. FOREIGN CURRENCY FINANCIAL STATEMENTS

The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rates as of the balance sheet date except for equity, which is translated at the historical exchange rates. Differences arising from such translations are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income in a separate component of equity. Revenue and expense accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the average exchange rate.

S. PER SHARE INFORMATION

Basic net income per share (EPS) is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted net income per share is not disclosed because the effect of potential common shares is anti-dilutive.

Cash dividends per share presented in the accompanying consolidated statement of income and comprehensive income are dividends applicable to the respective fiscal years, including dividends to be paid after the end of the year.

T. DERIVATIVES AND HEDGING ACTIVITIES

The Companies use derivative financial instruments to manage their exposure to fluctuations in foreign exchange and interest rates. Currency swap contracts are utilized by the Companies to reduce foreign currency exchange and interest rate risks. The Companies do not enter into derivatives for trading or speculative purposes.

Derivative financial instruments and foreign currency transactions are classified and accounted for as follows:

- (1) all derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the consolidated statement of income, and
- (2) for derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

The currency swap contracts employed to hedge foreign exchange exposures for import transactions are measured at fair value and the unrealized gains/losses are recognized in income.

3. BUSINESS COMBINATION

(Business Combination by Acquisition)

(1) Outline of the business combination

(a) Name of acquired company and its business outline

Name of acquired company: Motoren Tochigi Corp.

Business outline: Sales of new and certified pre-owned BMW cars and services

(b) Major reason for the business combination

Aiming to achieve its management vision "Anything about cars, you find at AUTOBACS," the Company is striving to expand the existing AUTOBACS business while at the same time developing new businesses. As part of this effort, the Company has started the operation of the BMW certified dealership since April 2015. The business combination is to further expand its business size and improve its profitability to the end of enhancing the corporate value of the Company.

(c) Date of business combination

January 5, 2017

(d) Legal form of business combination

Share acquisition in consideration for cash

(e) Name of the company after the combination

Motoren Tochigi Corp.

(f) Ratio of voting rights acquired

100%

(g) Basis for determining the acquirer

It is based on the fact that the Company acquired 100% of voting rights by means of share acquisition in consideration for cash.

(2) The period for which the operations of the acquired company are included in the consolidated financial statements

The operations of the acquired company for the three months from January 5, 2017 to March 31, 2017, were included in the consolidated statement of income for the year ended March 31, 2017.

(3) Acquisition cost of the acquired company and related details of each class of consideration

	Millions of yen	Thousands of U.S. dollars
	2017	2017
Consideration for acquisition-Cash	¥1,800	\$16,072
Acquisition cost	¥1,800	\$16,072

(4) Major acquisition-related costs

Advisory fee and other fees: ¥10 million (\$ 89 thousand)

(5) Amount of goodwill incurred, reasons for the goodwill incurred, and the method and period of amortization

(a) Amount of goodwill incurred

¥224 million (\$ 2,000 thousand)

(b) Reasons for the goodwill incurred

Mainly due to the excess earning power expected from the future business development of Motoren Tochigi Corp.

(c) Method and period of amortization

Goodwill is amortized on a straight-line basis over 15 years.

(6) The assets acquired and the liabilities assumed at the acquisition date are as follows:

	Millions of yen	Thousands of U.S. dollars
	2017	2017
Current assets	¥1,164	\$10,393
Property and equipment	1,288	11,500
Investments and other assets	1,654	14,768
Total	¥4,106	\$36,661
Current liabilities	¥1,869	\$16,687
Long-term liabilities	661	5,902
Total	¥2,530	\$22,589

(7) Pro forma information (unaudited)

If this business combination had been completed as of April 1, 2016, the beginning of the current fiscal year, the effects on the consolidated statement of income for the year ended March 31, 2017, would be as follows:

	Millions of yen	Thousands of U.S. dollars
	2017	2017
Net sales	¥3,400	\$30,357
Operating income	108	964
Income before income taxes	95	848
Net income attributable to owners of the parent	29	259
Per share of common stock:		
	Yen	U.S. dollars
	2017	2017
	¥0.34	\$0.003

Outline of the method of calculation for the effects above:

The estimated amount of impact is the difference between net sales and income/loss data calculated assuming that the business combination had been completed at the beginning of the fiscal term, and net sales and profit/loss data in the consolidated statement of income of the acquiring company.

(8) Amounts allocated to intangible assets other than goodwill and main components by type of asset and weighted-average amortization period by type of asset.

Type of asset	Millions of yen	Thousands of U.S. dollars
	2017	2017
Sales right	¥1,625	\$14,509
Period of amortization: 20 years		

4. MARKETABLE AND INVESTMENT SECURITIES

Marketable and investment securities as of March 31, 2017 and 2016, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
NON-CURRENT:			
Equity securities	¥5,101	¥4,120	\$45,545
Total	¥5,101	¥4,120	\$45,545

The carrying amounts and aggregate fair values of marketable and investment securities for which market quotations were available as of March 31, 2017 and 2016, were as follows:

March 31, 2017	Millions of yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	¥1,895	¥2,903	¥3	¥4,795
March 31, 2016				
Securities classified as:				
Available-for-sale:				
Equity securities	¥1,894	¥2,128	¥3	¥4,019
March 31, 2017	Thousands of U.S. dollars			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	\$16,920	\$25,920	\$27	\$42,813

Available-for-sale and held-to-maturity securities whose fair value is not readily determinable as of March 31, 2017 and 2016, were as follows:

	Carrying amount		
	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Securities classified as:			
Available-for-sale:			
Equity securities	¥306	¥101	\$2,732

Proceeds from sales of available-for-sale securities for the years ended March 31, 2016 and 2015, were ¥863 million and ¥1,736 million, respectively. Gross realized gains on these sales, computed on the moving average cost basis, for the years ended March 31, 2016 and 2015, were ¥364 million and ¥659 million, respectively. Gross realized losses on these sales for the year ended March 31, 2016, were ¥37 million.

5. INVESTMENTS IN LEASE

A breakdown of investments in lease as of March 31, 2017 and 2016, was as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
	Gross lease receivables	¥10,462	¥11,260
Unearned interest income	(1,423)	(1,637)	(12,705)
Asset retirement obligations	87	107	777
Investments in lease	¥9,126	¥9,730	\$81,482

The Company leases store buildings, which are constructed by the Company, to its franchisees under noncancelable lease terms generally over 20 years. In certain cases, the Company receives non-interest-bearing rental deposits from the lessees and such rental deposits are refunded to the lessees when the lease term expires.

A finance subsidiary of the Company also leases equipment to the franchisees under noncancelable lease agreements over five to six years.

Maturities of investment in lease for finance leases that deem not to transfer ownership of the leased property to the lessee as of March 31, 2017, were as follows:

Year Ending March 31	Millions of yen	Thousands of U.S. dollars
2018	¥2,011	\$17,955
2019	1,735	15,491
2020	1,537	13,723
2021	1,071	9,563
2022	906	8,089
2023 and thereafter	3,202	28,589
Total	¥10,462	\$93,410

6. LONG-LIVED ASSETS

The Companies reviewed their long-lived assets for impairment for the years ended March 31, 2017, 2016 and 2015, and, as a result, recognized an impairment loss of ¥ 2,161 million (\$19,295 thousand), ¥463 million, and ¥265 million, respectively, on rental assets, stores, idle assets and goodwill. The carrying amount of the relevant fixed assets was written down to the recoverable amount. The recoverable amount of those fixed assets was measured at the net selling price determined by quotations from real estate appraisers and their value in use. The net sales value of leased assets is calculated based on the estimated sales prices.

Impairment losses of long-lived assets and the discount rates for the years ended March 31, 2017, 2016 and 2015, were as follows:

	Millions of yen			Thousands of U.S. dollars
	2017	2016	2015	2017
	Land	¥1,006	¥19	
Buildings and structures	1,087	¥384	145	9,706
Furniture and equipment	13	79	13	116
Goodwill	55		88	491
Total	¥2,161	¥463	¥265	\$19,295
Discount rates	7.61%	6.78%	7.19%	

7. GOODWILL

Goodwill as of March 31, 2017 and 2016, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Consolidation goodwill	¥427	¥263	\$3,812
Purchased goodwill	427	589	3,813
Total	¥854	¥852	\$7,625

8. RENTAL DEPOSITS AND LONG-TERM LOANS

A breakdown of rental deposits and long-term loans as of March 31, 2017 and 2016, was as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
RENTAL DEPOSITS TO:			
Lessors for distribution facilities and stores of the Companies	¥7,747	¥8,323	\$69,170
Lessors for stores of franchisees	6,698	6,571	59,803
Other	912	1,305	8,143
Total rental deposits	15,357	16,199	137,116
LOANS TO:			
Franchisees	1,177	210	10,509
Total loans	1,177	210	10,509
Allowance for doubtful receivables	(16)		(143)
Total	¥16,518	¥16,409	\$147,482

The Companies' operations are conducted in freestanding buildings, a substantial portion of which have been constructed to the Company's specifications and are leased to the Company under noncancelable lease terms generally over 20 years. The lease terms are renewable upon expiration. Usually, the Company provides funds to the lessors in whole or in part for the construction costs of the leased buildings in the form of rental deposits which are non-interest-bearing.

Rental deposits are refundable over the lease term or are refundable upon expiration of the lease term. If the Company cancels the lease agreements during the lease term, the outstanding rental deposits are not refunded. The Company has not experienced significant loss from the forfeiture of rental deposits as a result of cancellation of the lease agreements before expiration.

The Company has leased certain store buildings for which the Company has made rental deposits to lessors and subleased such stores to franchisees. The Company also receives non-interest-bearing rental deposits from the sublessees. Such rental deposits received are presented in long-term liabilities in the consolidated balance sheet. Some of the above-mentioned leases were accounted for as operating leases, and rent expense paid to the lessors and rental income from sublessees have been set off in the consolidated statement of income and comprehensive income.

9. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings at March 31, 2017 and 2016, consisted of notes to banks and other. The annual interest rates applicable to the short-term borrowings at March 31, 2017 and 2016, ranged from 0.2% to 1.5% and from 0.3% to 1.2%, respectively.

Long-term debt and lease obligations at March 31, 2017 and 2016, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Loans from banks and other, due serially to 2024 with interest rates ranging from 0.0% to 1.8% (2017) and from 0.0% to 1.5% (2016):			
Unsecured	¥2,563	¥3,029	\$22,884
Collateralized	285	152	2,545
Lease obligations	1,635	1,523	14,598
Total	4,483	4,704	40,027
Less current portion	2,399	1,053	21,420
Long-term debt, less current portion	¥2,084	¥3,651	\$18,607

Annual maturities of long-term debt and lease obligations at March 31, 2017, were as follows:

Year Ending March 31	Millions of yen	Thousands of U.S. dollars
2018	¥2,399	\$21,420
2019	425	3,795
2020	367	3,277
2021	278	2,482
2022	197	1,759
2023 and thereafter	817	7,294
Total	¥4,483	\$40,027

The carrying amounts of assets pledged as collateral for payables, short-term borrowings and long-term debt at March 31, 2017 and 2016, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Inventories	¥892		\$7,964
Buildings and structures	194	¥25	1,732
Land	960	242	8,572
Total	¥2,046	¥267	\$18,268

As is customary in Japan, the Company maintains substantial deposit balances with banks with which it has borrowings. Such deposit balances are not legally or contractually restricted as to withdrawal.

General agreements with respective banks provide, as is customary in Japan, that additional collateral must be provided under certain circumstances if requested by such banks, and that certain banks have the right to offset cash deposited with them against any long-term or short-term debt or obligation that becomes due and, in case of default and certain other specified events, against all other debt payable to the banks. The Companies have never been requested to provide any additional collateral.

10. RETIREMENT AND PENSION PLAN

The Company and subsidiaries adopt a defined contribution pension plan and non-savings-defined benefits pension plan to appropriate retirement benefits for employees.

The Company and certain subsidiaries sponsor a defined contribution pension plan. The Company also sponsors a domestic contributory welfare pension plan of an automobile-related company group (Osaka Automobile Maintenance Employee Pension Fund) and a corporate pension fund plan (the Benefit-One Corporate Pension Fund) established under the defined-contribution pension law. The Company cannot estimate the amount of the plan assets corresponding to the Company's contribution reasonably and treats them as the same as the defined contribution pension plan. Osaka Automobile Maintenance Employee Pension Fund is in the process of liquidation with approval of the Minister of Health, Labor and Welfare on May 28, 2015. In the unfunded employee retirement payment plans, some subsidiaries accounted for the liability for retirement benefits based on projected benefit obligations and plan assets at each balance sheet date by the simplified method.

Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service and certain other factors. Such retirement benefits are made in the form of a lump-sum retirement payment from certain subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, compared to those with termination by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

The domestic contributory welfare pension plan of an automobile-related company group covers substantially all of its Japanese employees. The benefits of the welfare pension plan are based on years of service and on the average compensation during years of service and subject to governmental regulations. The welfare plan consists of a basic component, which has been specified by the Japanese government's welfare pension regulations, and an additional component established by the automobile-related company group.

Some subsidiaries have a retirement payment plan for directors. The liability for retirement benefits for directors at March 31, 2017 and 2016, is ¥98 million (\$875 thousand) and ¥88 million, respectively. The retirement benefits for directors are paid subject to the approval of the shareholders.

(1) Details of the defined contribution pension plan was as follows:

Required contribution amounts to the defined contribution pension plan for the years ended March 31, 2017 and 2016, were ¥291 million (\$2,598 thousand) and ¥290 million, respectively.

(2) Details of the welfare pension plan under which required contribution amounts were treated as retirement benefit expenses were as follows:

(a) Osaka Automobile Maintenance Employee Pension Fund

Required contribution amounts to the welfare pension plan as of March 31, 2017 and 2016, were none and ¥33 million, respectively.

As mentioned above, the Pension fund is in the process of liquidation and the Company omitted the funded status of the entire plan, the ratio of the Company's payment contributions for the entire plan and other supplementary information.

The funded status of the entire plan at March 31, 2016 (available information as of March 31, 2015), was as follows:

	Millions of yen March 31 2015
Plan assets	¥30,057
Sum of actuarial liabilities of pension plan and minimum actuarial reserve	40,355
Difference	¥(10,298)

The main factors for the difference were prior service costs (¥10,648 million for the years ended March 31, 2015, and surplus (¥350 million for the years ended March 31, 2015). The Company has paid special contributions as prior service cost over 18 years. The amounts of special contributions made and charged to income was ¥18 million for the years ended March 31, 2016.

Ratio of the Company's payment contributions for the entire plan:

24.4% (April 1, 2014 to March 31, 2015)

The ratio of payment contributions does not correspond to the Company's actual share of plan assets.

The Osaka Automobile Maintenance Employee Pension Fund, in which the Company participates, determined to apply for the approval of dissolution of the pension fund at a meeting of its board of representatives held on April 13, 2015. Accordingly, the Company applied for dissolution of the fund with the Minister of Health, Labor and Welfare on April 22, 2015 and it was approved as of May 28, 2015. This dissolution is not expected to incur expenses.

(b) The Benefit-One Corporate Pension Fund

Required contribution amounts to the welfare pension plan as of March 31, 2017 and 2016, were ¥34 million (\$304 thousand) and ¥21 million, respectively.

The funded status of the entire plan at March 31, 2017 (available information as of June 30, 2016) and March 31, 2016 (available information as of June 30, 2015), was as follows:

	Millions of yen		Thousands of U.S. dollars
	June 30 2016	2015	June 30 2016
Plan assets	¥6,547	¥3,827	\$58,455
Sum of actuarial liabilities of pension plan	6,218	3,579	55,518
Difference	¥329	¥248	\$2,937

The main factors for the difference were general reserve (¥248 million (\$2,214 thousand) and ¥215 million for the years ended June 30, 2016 and 2015, respectively), and surplus (¥81 million (\$723 thousand) and ¥33 million for the years ended June 30, 2016 and 2015, respectively). The Company has participated in the Benefit-One Corporate Pension Fund since May 2015 and has paid contribution since July 2015.

Ratio of the Company's payment contributions for the entire plan:

1.1% (April 1, 2015 to March 31, 2016)

1.0% (April 1, 2016 to March 31, 2017)

The ratio of payment contributions does not correspond to the Company's actual share of plan assets.

(3) Details of the defined benefits pension plan were as follows:

The changes in defined benefit obligation in accordance with the simplified method for the years ended March 31, 2017 and 2016, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Balance at beginning of year	¥122	¥83	\$1,089
Net periodic retirement benefit costs	16	17	143
Benefits paid	(6)	(3)	(53)
Additional provisions associated with new subsidiaries		25	
Others	(2)	(1)	(18)
Balance at end of year	¥130	¥121	\$1,161

Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of March 31, 2017 and 2016, was as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Unfunded defined benefit obligation	¥130	¥121	\$1,161
Net liability for defined benefit obligation	¥130	¥121	\$1,161

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Liability for retirement benefits	¥130	¥121	\$1,161
Net liability for defined benefit obligation	¥130	¥121	\$1,161

Net periodic retirement benefit cost:

Net periodic retirement benefit costs in accordance with the simplified method for the years ended March 31, 2017 and 2016, were ¥16 million (\$143 thousand) and ¥17 million, respectively.

11. ASSET RETIREMENT OBLIGATIONS

The changes in asset retirement obligations for the years ended March 31, 2017 and 2016, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Balance at beginning of year	¥2,270	¥2,154	\$20,268
Additional provisions associated with the acquisition of property and equipment	91	46	813
Reconciliation associated with passage of time	37	38	330
Reduction associated with settlement of asset retirement obligations	(47)	(6)	(420)
Other	(62)	38	(553)
Balance at end of year	¥2,289	¥2,270	\$20,438

12. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

a. Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria, including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria, and accordingly, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year. The Companies Act permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain limitation and additional requirement. Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

b. Increases/decreases and transfer of common stock, reserve and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends, until the total of aggregate amount of legal reserve and additional paid-in capital equals 25% of common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reserved without limitation of such threshold. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

c. Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by a specific formula.

Under the Companies Act, stock acquisition rights, which were previously presented as a liability, are now presented as a separate component of equity.

The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

13. SALES

The Companies sell automobile-related products primarily to domestic customers directly or to franchisees, including certain affiliates with which the Companies have franchise agreements. Net sales made to franchisees for the years ended March 31, 2017, 2016 and 2015, aggregated to approximately 57%, 57% and 59% of the consolidated net sales, respectively.

14. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

The main components of "Selling, general and administrative expenses" for the years ended March 31, 2017, 2016 and 2015, were as follows:

Year Ending March 31	Millions of yen			Thousands of U.S. dollars
	2017	2016	2015	2017
Employee salaries and allowances	¥22,681	¥22,734	¥22,696	\$202,509
Net periodic retirement benefit costs	342	361	716	3,054
Rent payment	5,294	5,350	5,160	47,268
Depreciation	3,603	3,367	3,725	32,170
Provision for allowance for doubtful receivables	10	32	118	89

15. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 30.8%, 32.8% and 36.0% for the years ended March 31, 2017, 2016 and 2015, respectively.

The tax effects of significant temporary differences and loss carryforwards which resulted in deferred tax assets and liabilities as of March 31, 2017 and 2016, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
DEFERRED TAX ASSETS:			
Receivables	¥31	¥114	\$277
Accrued enterprise taxes	69	147	616
Accrued bonuses	232	227	2,072
Inventories	610	879	5,446
Depreciation and impairment loss	4,121	3,639	36,795
Provision for business restructuring		22	
Investments in lease	1,019	668	9,098
Investments	84	84	750
Other accounts payable	888	864	7,929
Tax loss carryforwards	3,273	3,520	29,223
Other	766	847	6,839
Less valuation allowance	(6,235)	(6,085)	(55,670)
Total deferred tax assets	4,858	4,926	43,375
DEFERRED TAX LIABILITIES:			
Property and equipment	395	407	3,527
Undistributed earnings of associated companies	337	300	3,009
Unrealized gains on available-for-sale securities	882	646	7,875
Other	749	260	6,687
Total deferred tax liabilities	2,363	1,613	21,098
Net deferred tax assets	¥2,495	¥3,313	\$22,277

A reconciliation between the normal effective statutory tax rate for the years ended March 31, 2017, 2016 and 2015, and the actual effective tax rates reflected in the accompanying consolidated statement of income and comprehensive income was as follows:

	2017	2016	2015
Normal effective statutory tax rate	30.8%	32.8%	36.0%
Expenses not deductible for income tax purposes	3.7	1.1	1.6
Dividend and other income not taxable	(0.1)	(0.1)	(2.9)
Per-capita inhabitants' tax	1.5	1.0	0.8
Changes in valuation allowance	(3.1)	5.4	8.4
Amortization of goodwill	1.0	0.3	0.4
Effect of tax rate reduction		2.5	2.7
Other—net	(0.8)	(0.6)	2.5
Actual effective tax rate	33.0%	42.4%	49.5%

New tax reform laws enacted in 2016 in Japan changed the normal effective statutory tax rate for the fiscal year beginning on or after April 1, 2016, to approximately 30.8% and for the fiscal year beginning on or after April 1, 2018, to approximately 30.5%. The effect of these changes was to decrease deferred tax assets, net of deferred tax liabilities, by ¥160 million and increase accumulated other comprehensive income for unrealized gain on available-for-sale securities by ¥32 million, in the consolidated balance sheet as of March 31, 2016, and to increase income taxes—deferred in the consolidated statement of income for the year then ended by ¥192 million.

At March 31, 2017, certain subsidiaries had tax loss carryforwards aggregating approximately ¥10,129 million (\$90,438 thousand) which are available to be offset against taxable income of such subsidiaries in future years. These tax loss carryforwards, if not utilized, will expire as follows:

Year Ending March 31	Millions of yen	Thousands of U.S. dollars
2018	¥237	\$2,116
2019	222	1,982
2020	194	1,732
2021	261	2,331
2022	586	5,232
2023	279	2,491
2024	1,622	14,482
2025	828	7,393
2026 and thereafter	5,900	52,679
Total	¥10,129	\$90,438

16. LEASES

The Companies lease certain machinery, computer equipment, office space, and other assets.

Total rental expenses for the years ended March 31, 2017, 2016 and 2015, were ¥5,538 million (\$49,446 thousand), ¥5,625 million and ¥5,449 million, respectively, including ¥107 million (\$955 thousand), ¥206 million and ¥225 million, respectively, of lease payments under finance leases.

Pro forma information of leased property that do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis for the years ended March 31, 2017 and 2016, was as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
	Building and Land	Building and Land	Building and Land
Acquisition cost	¥1,713	¥2,549	\$15,295
Accumulated depreciation	986	1,640	8,804
Net leased property	¥727	¥909	\$6,491

Obligations under finance lease contracts:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Due within one year	¥73	¥120	\$652
Due after one year	791	953	7,062
Total	¥864	¥1,073	\$7,714

Depreciation expense and interest expense under finance lease contracts:

	Millions of yen			Thousands of U.S. dollars
	2017	2016	2015	2017
Depreciation expense	¥71	¥133	¥140	\$634
Interest expense	37	50	59	330
Total	¥108	¥183	¥199	\$964

Depreciation expense and interest expense, which were not reflected in the accompanying consolidated statement of income and comprehensive income, were computed by the straight-line method and the interest method, respectively.

The minimum rental commitments under noncancelable operating leases as of March 31, 2017 and 2016, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Due within one year	¥3,251	¥3,159	\$29,027
Due after one year	21,221	18,462	189,473
Total	¥24,472	¥21,621	\$218,500

17. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURE

(1) Companies' policy for financial instruments

The Companies procure their funds mainly through loans from banks, as necessary, in accordance with a capital investment plan. Temporary reserve funds are invested mainly in highly safe financial assets.

(2) Nature and extent of risks arising from financial instruments

Trade notes and accounts receivable, which are operating receivables, are exposed to the credit risks of the customers.

Marketable and investment securities are mainly composed of held-to-maturity debt securities and available-for-sale securities, including listed stocks, and they are exposed to market risks.

Short-term loans and long-term loans are provided for franchisees and are exposed to the credit risks of the franchisees.

Most of the Companies' store buildings are based on their unique specifications. They are leased and subleased to franchisees. Rental deposits are mainly composed of deposits provided to the lessors as contractually agreed and are exposed to the credit risks of the lessors.

Investments in lease are mainly the portion of the above-mentioned store buildings that are company-owned assets leased to the franchisees, and they are exposed to the credit risks of the franchisees.

Trade notes and accounts, which are operating liabilities, are mostly due within one month.

Borrowings and bonds are made mainly in order to finance operating capital and capital investment, and the redemption dates fall within a period of five years after the balance sheet date.

(3) Risk management for financial instruments

Credit risk management (risk relating to default of agreements of the counterparties)

The Company aims to quickly recognize or mitigate any concerns over the collection of operating receivables and loans resulting from the deterioration of financial positions and other factors, as defined in the Management Regulations for Receivables. Specifically, each business division regularly monitors the financial positions of the main counterparties and manages the due dates and the balances on a counterparty-by-counterparty basis. Similar management is also conducted at subsidiaries in accordance with the Company's Management Regulations for Receivables.

As for held-to-maturity debt securities and debt securities such as bonds in available-for-sale securities, the credit risk is insignificant since the Company only holds debt securities with high ratings in accordance with the Fund Management Policy.

Market risk management (foreign exchange risk and interest rate risk)

For marketable and investment securities, the Company confirms the fair values and the financial positions of the issuers (counterparties) on a regular basis and continuously reviews the holding status by taking the financial position and market condition into consideration.

The foreign currency and interest rate exposures are not presented herein as the amounts are immaterial.

Liquidity risk management relating to financing (default risk on due date)

The Company manages liquidity risk by securing necessary liquidity and ensuring that cash flow plans are formulated and updated in a timely fashion by the divisions in-charge based on the reports made by each division. For the subsidiaries, financing is mostly made by the Companies' financing system under which the funds are provided from the Company.

(4) Fair values of financial instruments

Fair values of financial instruments are based on quoted prices in active markets. If a quoted price is not available, other rational valuation techniques are used instead.

(a) Fair values of financial instruments

March 31, 2017	Millions of yen			Thousands of U.S. dollars		
	Carrying amount	Fair value	Unrealized gain/(loss)	Carrying amount	Fair value	Unrealized gain/(loss)
Cash and cash equivalents	¥31,389	¥31,389		\$280,259	\$280,259	
Time deposits with an original maturity over three months	132	132		1,178	1,178	
Receivables	40,936	40,869	¥3	365,500	364,902	\$27
Allowance for doubtful receivables	(70)			(625)		
Income taxes receivable	504	504		4,500	4,500	
Investments in lease	9,039	10,618	1,579	80,705	94,804	14,099
Investment securities	4,795	4,795		42,813	42,813	
Investments in associated companies	997	413	(584)	8,902	3,687	(5,215)
Rental deposits and long-term loans	16,534	16,369	(149)	147,625	146,152	(1,330)
Allowance for doubtful receivables	(16)			(143)		
Total	¥104,240	¥105,089	¥849	\$930,714	\$938,295	\$7,581
Payables	¥24,329	¥24,329		\$217,223	\$217,223	
Short-term borrowings and current portion of long-term debt	6,200	6,265	¥65	55,357	55,938	\$581
Income taxes payable	473	473		4,223	4,223	
Long-term debt	2,084	2,321	237	18,607	20,723	2,116
Total	¥33,086	¥33,388	¥302	\$295,410	\$298,107	\$2,697

Note. The difference of the above investments in lease and the amount of consolidated balance sheet is asset retirement obligations.

March 31, 2016	Millions of yen		
	Carrying amount	Fair value	Unrealized gain/(loss)
Cash and cash equivalents	¥36,579	¥36,579	
Time deposits with an original maturity over three months	473	473	
Receivables	38,766	38,651	¥(3)
Allowance for doubtful receivables	(112)		
Investments in lease	9,623	11,384	1,761
Investment securities	4,019	4,019	
Investments in associated companies	1,015	384	(631)
Rental deposits and long-term loans	16,409	16,285	(124)
Total	¥106,772	¥107,775	¥1,003
Payables	¥25,055	¥25,055	
Short-term borrowings and current portion of long-term debt	2,647	2,706	¥59
Income taxes payable	1,885	1,885	
Long-term debt	3,651	3,770	119
Total	¥33,238	¥33,416	¥178

Note. The difference of the above investments in lease and the amount in the consolidated balance sheet is asset retirement obligations.

Cash and cash equivalents, time deposits with an original maturity over three months and income taxes receivable

The fair value of these accounts approximates their carrying amount because of their short-term nature. Thus, the carrying amount of these items is used as fair value. Cash equivalents are measured based on market prices at the exchange or by the prices obtained from financial institutions.

Receivables, investments in lease, rental deposits and long-term loans

The fair value of these accounts is measured at the present values of their future cash flows classified by a term of a specified length and by risk category as per credit risk management, at a rate, which has the credit spread added to appropriate indices such as government bond yields.

Please see Note 8 for a breakdown of rental deposits and long-term loans.

Investment securities and investments in associated companies

While the fair values of equity securities, etc. are measured by market prices at exchange, the fair values of debt securities are measured based on market prices at the exchange or by the prices obtained from financial institutions. Please refer to Note 4 for matters regarding securities by holding purpose.

Payables and income taxes payable

The fair value of these items approximates their carrying amount because of their short-term nature. Thus, the carrying amount is used as fair value.

Short-term borrowings and long-term debt

The fair value of these accounts is measured at the present values calculated by discounting the combined total of principal and interest by an assumed interest rate for similar new borrowings or lease transactions.

(b) Financial instruments whose fair values cannot be reliably determined

	Carrying amount		Thousands of U.S. dollars
	Millions of yen		
	2017	2016	2017
Investments in equity instruments that do not have a quoted market price in an active market	¥1,482	¥797	\$13,232

(5) Maturity analysis for financial assets and securities with contractual maturities

March 31, 2017	Millions of yen			
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Due after ten years
Cash and cash equivalents	¥31,389			
Time deposits with an original maturity over three months	132			
Receivables	34,439	¥6,087	¥410	
Investments in lease	1,690	4,498	2,227	¥624
Rental deposits and long-term loans	2,735	4,842	4,844	4,113
Total	¥70,385	¥15,427	¥7,481	¥4,737

March 31, 2016	Millions of yen			
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Due after ten years
Cash and cash equivalents	¥36,579			
Time deposits with an original maturity over three months	473			
Receivables	32,653	¥5,795	¥318	
Investments in lease	1,684	4,868	2,371	¥700
Rental deposits and long-term loans	3,322	4,875	2,926	5,286
Total	¥74,711	¥15,538	¥5,615	¥5,986

March 31, 2017	Thousands of U.S. dollars			
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Due after ten years
Cash and cash equivalents	\$280,259			
Time deposits with an original maturity over three months	1,178			
Receivables	307,491	\$54,348	\$3,661	
Investments in lease	15,089	40,161	19,884	\$5,571
Rental deposits and long-term loans	24,420	43,232	43,250	36,723
Total	\$628,437	\$137,741	\$66,795	\$42,294

Please see Note 9 for annual maturities of short-term borrowings and long-term debt.

18. COMPREHENSIVE INCOME

The components of other comprehensive income for the years ended March 31, 2017, 2016 and 2015, were as follows:

	Millions of yen			Thousands of U.S. dollars
	2017	2016	2015	2017
Unrealized gain on available-for-sale securities:				
Gains arising during the year	¥775	¥(794)	¥1,476	\$6,919
Reclassification adjustments to profit or loss		(327)	(659)	
Amount before income tax effect	775	(1,121)	817	6,919
Income tax effect	(236)	390	(189)	(2,107)
Total	¥539	¥(731)	¥628	\$4,812
Foreign currency translation adjustments:				
Adjustments arising during the year	¥(181)	¥(146)	¥93	\$(1,616)
Reclassification adjustments to profit or loss				
Amount before income tax effect	(181)	(146)	93	(1,616)
Income tax effect	(0)	(1)	(0)	(0)
Total	¥(181)	¥(147)	¥93	\$(1,616)
Share of other comprehensive income in associates:				
Gains arising during the year	¥(10)	¥(24)	¥7	\$(89)
Reclassification adjustments to profit or loss		(2)		
Total	¥(10)	¥(26)	¥7	\$(89)
Total other comprehensive income	¥348	¥(904)	¥728	\$3,107

19. NET INCOME PER SHARE

EPS for the years ended March 31, 2017, 2016 and 2015, was as follows:

March 31, 2017	Millions of yen	Thousands	Yen	U.S. dollars
	Net Income Attributable to Owners of the Parent	Weighted-average shares	EPS	
Basic EPS:				
Net income available to common shareholders	¥3,016	83,773	¥36.00	\$0.32
March 31, 2016				
Basic EPS:				
Net income available to common shareholders	¥4,372	84,731	¥51.60	
March 31, 2015				
Basic EPS:				
Net income available to common shareholders	¥4,610	87,259	¥52.83	

20. SEGMENT INFORMATION

Under ASBJ Statement No. 17, "Accounting Standard for Segment Information Disclosures" and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

(1) Description of reportable segments

The Company's reportable segments are the components of the Company about which separate financial information is available. These segments are subject to periodic examination to enable the Company's Board of Directors to decide how to allocate resources and assess performance. The Companies operate the AUTOBACS franchise chain consisting of businesses in automotive goods, safety inspections and maintenance services, and automobile purchase and sales business. The Companies comprise segments made up of groups of companies based on wholesale division and retail division functions for these businesses. The Companies have five reportable segments: "the Company," "domestic store subsidiaries," "overseas subsidiaries," "subsidiaries for car goods supply and others," and "subsidiaries for supporting functions."

The main business lines of each segment are described below.

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Others	Subsidiaries for Supporting Functions
Automotive goods	Wholesale-Retail	Retail	Wholesale-Retail	Wholesale	-
Safety inspection and maintenance services	Wholesale-Retail	Retail	Retail	Retail	-
The automobile purchase and sales business	Wholesale-Retail	Retail	-	Retail	-
Others	Lease business	-	-	-	Lease business- Others

Note. "Others" of subsidiaries for supporting functions are loan credit business, nonlife insurance agency and office work representation business.

(2) Methods of measurement for the amounts of sales, profit (loss), assets and other items for each reportable segment

Segment income for each reportable segment is presented on an operating income basis. Internal sales and transfers between segments are based, for the most part, on prevailing market prices. Among the assets of the reportable segments, the goodwill associated with overseas subsidiaries is tested for impairment as a nonamortized asset in the overseas subsidiary's financial statements, while in the consolidated financial statements, it is amortized using the straight-line method. In addition, some store buildings, POS systems and other items are subject to lease transactions between segments. The asset and expense items of the reportable segments and their amounts are adjusted as shown below.

	Reportable segment			Consolidated Financial Statement
	The Company	Domestic Store Subsidiaries	Subsidiaries for Supporting Functions	
Assets	Investments in Lease	-	Investments in Lease	Property, Equipment and Intangible assets
Cost	Cost of goods sold	Rent payment and Lease payment	Cost of goods sold	Depreciation
Amortized method	Interest method	-	Interest method	Straight-line method

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

(Change in the depreciation method of property and equipment)

As stated in "Changes in Accounting Policies which are difficult to distinguish from changes in Accounting Estimates", the Company and its domestic subsidiaries, effective April 1, 2015, changed their method of depreciating property and equipment from the declining-balance method to the straight-line method.

As a result of this change, for the consolidated fiscal year ended March 31, 2016, segment profit of "The Company" and "Subsidiaries for Car Goods Supply and Others" have increased by ¥657 million and ¥3 million, respectively, while segment loss of "Domestic Store Subsidiaries" has decreased by ¥82 million, as compared with the figures calculated using the previous method.

"Fixed assets" for the difference between Operating income and Sum of operating income (loss) in reportable segments have increased by ¥144 million.

(3) Information about sales, profit (loss), assets and other items is as follows:

Millions of Yen						
2017						
Reportable segment						
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Sales						
Sales to external customers	¥114,490	¥65,320	¥7,623	¥15,775	¥825	¥204,033
Intersegment sales or transfers	38,564	1,124	248	6,692	2,113	48,741
Total	153,054	66,444	7,871	22,467	2,938	252,774
Segment profit (loss)	5,164	270	(178)	101	350	5,707
Segment assets	157,648	15,655	8,723	10,353	26,598	218,977
Other:						
Depreciation	2,413	195	217	77	5	2,907
Amortization of goodwill		13		27		40
Share of associates accounted for using equity method	1,161					1,161
Increase in property, equipment and intangible assets	3,405	318	396	410	8	4,537

Millions of Yen						
2016						
Reportable segment						
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Sales						
Sales to external customers	¥117,095	¥67,339	¥8,785	¥13,974	¥950	¥208,143
Intersegment sales or transfers	41,193	1,211	319	7,289	2,255	52,267
Total	158,288	68,550	9,104	21,263	3,205	260,410
Segment profit (loss)	7,075	(975)	31	18	401	6,550
Segment assets	165,024	17,633	9,294	6,855	25,365	224,171
Other:						
Depreciation	2,126	175	222	49	8	2,580
Amortization of goodwill		8		27		35
Share of associates accounted for using equity method	839					839
Increase in property, equipment and intangible assets	4,415	244	243	257		5,159

Millions of Yen						
2015						
Reportable segment						
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Sales						
Sales to external customers	¥124,333	¥66,098	¥9,695	¥8,446	¥883	¥209,455
Intersegment sales or transfers	42,495	1,785	291	6,951	2,168	53,690
Total	166,828	67,883	9,986	15,397	3,051	263,145
Segment profit (loss)	8,837	(1,925)	(178)	53	430	7,217
Segment assets	173,106	17,974	9,433	5,068	24,607	230,188
Other:						
Depreciation	2,310	272	244	38	12	2,876
Amortization of goodwill		8		27		35
Share of associates accounted for using equity method	923					923
Increase in property, equipment and intangible assets	5,119	281	146	176	4	5,726

Thousands of U.S. Dollars

2017

	Reportable segment					Total
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	
Sales						
Sales to external customers	\$1,022,232	\$583,214	\$68,063	\$140,848	\$7,366	\$1,821,723
Intersegment sales or transfers	344,322	10,036	2,214	59,750	18,866	435,188
Total	1,366,554	593,250	70,277	200,598	26,232	2,256,911
Segment profit (loss)	46,107	2,410	(1,589)	902	3,125	50,955
Segment assets	1,407,571	139,777	77,884	92,438	237,482	1,955,152
Other:						
Depreciation	21,545	1,741	1,937	687	45	25,955
Amortization of goodwill		116		241		357
Share of associates accounted for using equity method	10,366					10,366
Increase in property, equipment and intangible assets	30,402	2,839	3,536	3,661	71	40,509

(4) Reconciliation of published figures and aggregate of reportable segments

Net sales	Millions of yen			Thousands of U.S. dollars
	2017	2016	2015	2017
Total reportable segments	¥252,774	¥260,410	¥263,145	\$2,256,911
Elimination of intersegment transactions	(48,741)	(52,267)	(53,690)	(435,188)
Net sales of consolidated financial statements	¥204,033	¥208,143	¥209,455	\$1,821,723

Income	Millions of yen			Thousands of U.S. dollars
	2017	2016	2015	2017
Total reportable segments	¥5,707	¥6,550	¥7,217	\$50,955
Amortization of goodwill	(178)	(133)	(191)	(1,589)
Inventories	369	207	(346)	3,295
Fixed assets	311	507	358	2,777
Allowance for point card	(11)	(16)	(24)	(98)
Elimination of intersegment transactions	(490)	(480)	(451)	(4,375)
Others	121	67	(159)	1,080
Income of consolidated financial statements	¥5,829	¥6,702	¥6,404	\$52,045

Assets	Millions of yen			Thousands of U.S. dollars
	2017	2016	2015	2017
Total reportable segments	¥218,977	¥224,171	¥230,188	\$1,955,152
Elimination of intersegment transactions	(39,272)	(38,037)	(37,317)	(350,643)
Fixed assets	495	(1,422)	(1,777)	4,420
Amortization of goodwill	(3,471)	(3,737)	(3,973)	(30,991)
Inventories	(675)	(1,266)	(1,625)	(6,027)
Investments in associates accounted for using the equity method	1,011	872	860	9,027
Others	(357)	(126)	176	(3,188)
Assets of consolidated financial statements	¥176,708	¥180,455	¥186,532	\$1,577,750

Other items	Millions of yen								
	Total reportable segments			Adjustment			Consolidated total		
	2017	2016	2015	2017	2016	2015	2017	2016	2015
Depreciation	¥2,907	¥2,580	¥2,876	¥1,029	¥1,062	¥1,332	¥3,936	¥3,642	¥4,208
Amortization of goodwill	40	35	35	178	133	191	218	168	226
Investments in associates accounted for using the equity method	1,161	839	923	1,012	872	860	2,173	1,711	1,783
Increase in property, equipment and intangible assets	4,537	5,159	5,726	306	737	401	4,843	5,896	6,127

(Note) The adjustment amounts for other items are as follows:

1. Depreciation and the increase in property and equipment and intangible assets are principally the adjustment amount for intersegment lease transactions on the consolidated financial statements.
2. The adjustment amount for amortization of goodwill is principally the amount for amortization of goodwill recorded for the Company and overseas subsidiaries (see Note 2.B).
3. The adjustment amount for investments in associates accounted for using the equity method is the adjustment amount according to the equity method (see Note 2.C).

Other items	Thousands of U.S. dollars		
	Total reportable segments	Adjustment	Consolidated total
	2017	2017	2017
Depreciation	\$25,955	\$9,188	\$35,143
Amortization of goodwill	357	1,589	1,946
Investments in associates accounted for using the equity method	10,366	9,036	19,402
Increase in property, equipment and intangible assets	40,509	2,732	43,241

Related Information

1. Information by product and service

The Companies have omitted this information as external sales of the Companies' main business of automotive goods and service sales account for more than 90% of the net sales recorded in the consolidated statement of income and comprehensive income.

2. Information by geographic region

The Companies have omitted this information because sales to external customers within Japan account for more than 90% of the net sales recorded in the consolidated statement of income and comprehensive income and property and equipment within Japan accounts for more than 90% of the property and equipment reported in the consolidated balance sheet.

3. Information by major customers

2017		
Millions of yen		
Name of major Customer	Sales	Related Segment Name
G-7 AUTO SERVICE CO.,LTD.	¥22,237	The Company

2016		
Millions of yen		
Name of major Customer	Sales	Related Segment Name
G-7 AUTO SERVICE CO.,LTD.	¥22,245	The Company

2015		
Millions of yen		
Name of major Customer	Sales	Related Segment Name
G-7 AUTO SERVICE CO.,LTD.	¥22,788	The Company

2017		
Thousands of U.S. Dollars		
Name of major Customer	Sales	Related Segment Name
G-7 AUTO SERVICE CO.,LTD.	\$198,545	The Company

Millions of Yen

2017

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Impairment losses of assets	¥2,106			¥55		¥2,161

Millions of Yen

2016

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Impairment losses of assets	¥463					¥463

Millions of Yen

2015

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Impairment losses of assets	¥177		¥88			¥265

Thousands of U.S. Dollars

2017

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Impairment losses of assets	\$18,804			\$491		\$19,295

Millions of Yen

2017

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill		¥13		¥27		¥178	¥218
Goodwill at March 31, 2017		57	¥4,213	55		(3,471)	854

(Note) The adjustment amounts are as follows:

1. The adjustment amount for amortization of goodwill is principally the amount for amortization of goodwill recorded for the Company and overseas subsidiaries (see Note 2.B)
2. The adjustment amount for goodwill is principally the amount for amortization of goodwill and impairment loss in the past recorded for overseas subsidiaries (see Note 2.B).

Millions of Yen

2016

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill		¥8		¥27		¥133	¥168
Goodwill at March 31, 2016		23	¥4,491	82		(3,744)	852

Millions of Yen

2015

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill		¥7		¥27		¥191	¥225
Goodwill at March 31, 2015		30	¥4,584	109		(3,983)	740

Thousands of U.S. Dollars

2017

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill		\$116		\$241		\$1,589	\$1,946
Goodwill at March 31, 2017		509	\$37,616	491		(30,991)	7,625

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Shareholders of AUTOBACS SEVEN Co., Ltd.:

We have audited the accompanying consolidated balance sheet of AUTOBACS SEVEN Co., Ltd. and its subsidiaries as of March 31, 2017, and the related consolidated statements of income and comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of AUTOBACS SEVEN Co., Ltd. and its subsidiaries as of March 31, 2017, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Deloitte Touche Tohmatsu LLC

June 27, 2017